

## SUPREME HEADQUARTERS ALLIED POWERS EUROPE

TO: BC's Distribution List for International Competitive Bidding

DATE: 15 May 2023

Subject: **Notification Of Intent (NOI)** to issue an Invitation For International Bid (IFIB).

REFERENCE: Bi-SC Procurement Directive 060-070 dated 30 June 2015

1. In accordance with the stipulations of the directive at Reference, Annex C, the following information is provided on an Invitation For International Bid (IFIB) that this Headquarters has the intention to release.

IFIB reference number : ACO-SH-23-01  
 Title of IFIB : Supply of Medals and Medal Certificates  
 Requirement : Supply of medals and medal certificates to NATO Supreme Headquarters Allied Powers EUROPE (SHAPE) and the NATO International Military Staff (IMS)  
 Type of contract : Firm-fixed price, Indefinite Delivery Indefinite Quantity (IDIQ)  
 Period of performance : One base year (2024) + up to four one-year extension options  
 Bidding procedure : Lowest price technically compliant bid.  
 Funding : International funding - Between 400,000 € and 450,000 € (including all possible extension options)  
 Issue Date : 04.09.2023 (planned)  
 Bid Closing Date : 16.10.2023 (planned)  
 Classification of IFIB : NATO UNCLASSIFIED  
 Eligibility : Firms (1) that originate and are chartered/incorporated within one of the 31 NATO-member nations, (2) that maintain a professionally active facility (office, factory, laboratory, etc.) within one of the 31 NATO-member nations, (3) that have performed at least three contracts within the last five years substantially similar in scope and magnitude to the requirement described in the solicitation.  
 Delivery Location(s) : SHAPE, NATO HQ  
 Partial bidding : is not authorized.  
 Web site : <https://aco.procureware.com/home> (Interested firms are invited to apply for registration on the ACO procureware portal unless they already hold status of approved vendor on the portal).

2. SHAPE will publish this IFIB through ACO's business opportunity portal (<https://aco.procureware.com/home>). Potential bidders that have already been identified by SHAPE are listed in Annex A to this NOI.

3. NATO Delegations are hereby invited to nominate **by email and before 30.06.2023**, the name, full address, point of contact, telephone number, of other potential bidders established within your country meeting the above requirements. Nominations and any other correspondence hereto are to be addressed **by email** to:

**SHAPE / FINAC – ACO Acquisition Management Branch**

Attn: Mr. Frederic SALARNIER, Senior Contracting Officer

Tel: +32-(0)65 44 63 73

E-mail: [frederic.salarnier@shape.nato.int](mailto:frederic.salarnier@shape.nato.int)

4. In order to preserve the integrity of the acquisition process, NATO Delegations are kindly requested not to distribute the list of the potential bidders which is provided in Annex A to this NOI.



Danny HOVAERE  
 ACO Head of Contracts  
 SHAPE – FINAC, Acquisition Management Branch

**Annex A:** List of potential bidders

COMPANY	ADDRESS LINE 1	ADDRESS LINE 2 & 3	TEL	EMAIL
FRANCISCO ORERO S.L.U	Berlin 16 C	46185 Pobla de Vallbona SPAIN	+34 9627 60878	<a href="mailto:amparo@orero.es">amparo@orero.es</a> <a href="mailto:info@orero.es">info@orero.es</a>
WORCESTHIRE MEDAL SERVICE	56 Broad St , Bromsgrove	Worcestershire, West Midlands, B61 8LL UNITED KINGDOM	+44 1527 835375	<a href="mailto:sales@worcmedals.com">sales@worcmedals.com</a>
ALBRECHT BENDER GmbH	Richard-Stuecklen-Strasse 15	91781 Weissenburg GERMANY	+49 9141 905-30	<a href="mailto:pfaller@a-bender.de">pfaller@a-bender.de</a>
THE ROYAL MINT	Llantrisant	Pontyclun CF72 8YT UNITED KINGDOM	+44 800 032 2154	<a href="mailto:customer.services@royalmint.com">customer.services@royalmint.com</a>
VOORTMANN ONDERSCHIEDINGEN	Haarstraat 131	7462 AN Rijssen NETHERLANDS	+31 6 41096222	<a href="mailto:coins@voortmanonderscheidings.nl">coins@voortmanonderscheidings.nl</a>
DRAGO PARIS / ARTHUS BETRAND (GROUPE CHEVALIER)	40, rue Victor Basch	91300 MASSY FRANCE	+33 1 69 93 69 15	<a href="mailto:jcrocher@dragoparis.fr">jcrocher@dragoparis.fr</a>
MAUQUOY NV	Industrieweg 12	2280 Grobbendonck BELGIUM	+32 1450 7910	<a href="mailto:medal@mauquoy.com">medal@mauquoy.com</a>
GLADMAND & NORMAN	51-53-Tenby Street North	Birmingham, B1 3EG UNITED KINGDOM	+44 121 236 5752	<a href="mailto:sales@gladman-norman.co.uk">sales@gladman-norman.co.uk</a>
STEINHAUER & LÜCK	Hochstraße 47	58511 Lüdenscheid GERMANY	+49 2351 10620	<a href="mailto:info@steinlueck.de">info@steinlueck.de</a> <a href="mailto:wittlich@steinlueck.de">wittlich@steinlueck.de</a>
P. DE GREEF MEDALS BV-SRL	Madrasstraat 66	2000 Antwerp BELGIUM	+32 3232 8599	<a href="mailto:antwerpen@pdegreef.be">antwerpen@pdegreef.be</a>