



HEADQUARTERS ALLIED JOINT FORCE COMMAND NAPLES
QUARTIER GENERAL DU COMMANDEMENT INTERALLIE
DE FORCES INTERARMEES NAPLES

FINANCE DIRECTORATE (J8)
PURCHASING & CONTRACTING BRANCH
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Our Ref: JFCNP/FINDIR (J8)/P&C/RB/23

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Date: 03 February 2023

NCN: 433 + ext 3732

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TO: BC's Distribution List for International Competitive Bidding

DATE: 03 Feb 2023

Subject: Notification of Intent (NOI) to Issue an Invitation for International Bidding (IFIB) for Multimedia Operation Support Services at JFC Naples.

REFERENCE: Bi-SC Procurement Directive 060-070, dated 30 June 2015, Annex C.

1. In accordance with the stipulations of the Bi-SC Procurement Directive 060-070 dated 30 June 2015, Annex C, the following information is provided on an Invitation for International Bidding (IFIB) that this Headquarters has the intention to release.

IFIB reference number: ACO-NAP-23-03

Title of IFIB: Multimedia Operation Support Services at JFC Naples

Requirement: The purpose of this Invitation for International Bidding (IFIB) is to award a Multimedia Operation Support Services Contract at HQ JFC Naples Lago Patria, Italy. JFC Naples requires a services contract with high technical capability to conduct optimized use of a comprehensive set of multimedia capabilities to include level 1 maintenance of the end user assets and incident reporting. The contractor will not be responsible for correcting faults for core multimedia systems and related equipment

Set-up and maintenance of user end-item assets must be provided and when necessary, identification and reporting of system issues or faults to the responsible service providers. Maintenance and technical operation of the VTC system and video walls are under the responsibility of the NATO service provider (NCIA) and their support contractors where applicable

The Contractor shall be solely responsible for the management and the delivery of the services. All services rendered under this contract shall be performed in full compliance with applicable Italian laws and regulations

At the time of bidding, Bidders must provide Security Clearance. For Italian companies NOSI and NOS for the personnel assigned to perform work in NATO Military Installations and incorporated in any of

the NATO-member nations.

For others NATO Nations Companies: a national declaration issued by the nations authorities, that is compliant with host Nation law and NATO security requirements

Type of contract: Firm Fixed Price

Period of performance: One Base Period: 01 July 2023 – 31 December 2023 and up to four (4) one-year extension options as per para. 2-12 (b) of above mentioned directive

Bidding procedure: Lowest price technically compliant – ACO eBid Portal will be used for the competition
The URL: aco.procureware.com
“Eligible firms who are interested to participate in this competition are invited to apply for registration on the ACO eBid portal unless they already hold the status of approved/registered vendor”

Funding: NATO Military Budget:
104.2023.722331.AS.I61.JA1.403.SIC.I03.100.000

Base Period estimated is EURO 50,000.00
Estimated yearly amount for each one-year extension option is EUR 100,000. Estimated cumulative value of the contract (base period + options) is EUR 450,000.

Classification: NATO SECRET
The Contractor will be requested to process NATO SECRET information and to have access to classified areas

Issue Date: 15 Mar 2023

Closing Date: 26 Apr 2023

Eligibility: *Eligible sources are restricted to **Governmental or Commercial entities (1) that originate and are chartered/incorporated within NATO-member nations, (2) that maintain a professionally active facility (office, factory, laboratory, etc.) within NATO-member nations, (3) that provide the funding for the aforementioned requirement.** Companies which have performed at least two contracts within the last five years substantially similar in scope to the requirement described in the solicitation”.
This invitation to bid is not open to (1) Joint Venture and or any type of temporary grouping of companies (2) Consortium of firms/companies.*

Delivery location(s): Allied Joint Force Command HQ Naples

Partial bidding: Is Not Authorized

Web site: <http://shape.nato.int/page136374522>

2. JFC HQ Naples will directly submit this IFIB to all potential bidders via the ACO Electronic Bidding Portal (<https://aco.procureware.com>). Firms that have already been identified are listed in the NOI annex. NATO Delegations are hereby invited to nominate, **by email before 10 Mar 2023**, the name, full address, Point of Contact, telephone and facsimile number, of other potential bidders established within your

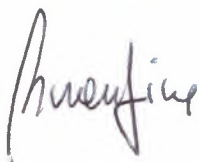
country. This and any other correspondence hereto is to be addressed to:

HQ JFC Naples J8 - Purchasing & Contracting Branch

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Cc:

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signature

Riccardo BUONFINE
Lt Col ITA Army
Allied Joint Force Command HQ Naples
Contracting Officer

ANNEX: List of Potential Bidders already identified by HQ JFC Naples

<p>Impianti S.p.A Via Della Valle 46/a 20841 Carate Brianza (MB) - Italy POC Simone Lo Russo Amministratore Unico +393487105402 - +39 0362 942181 simone.lorusso@impianti.eu</p>	<p>Barco S.r.l. Salita di Castel Giubileo 18 – 00138 Roma - Italy POC: Valerio Petrucci National Senior Sales Manager +39 06 88071701 - +39 335 5354479 valerio.petrucci@barco.com</p>
<p>NA.EL S.r.l. Via F. Imperato 190 NAPOLI - Italy POC Ing. Cosimo Cantatore Amministratore Unico +39 329 2214409 cosimo.cantatore@nael.it</p>	<p>TIM S.p.A. Sede Legale: Via Gaetano Negri, 1 20123 Milano Sede Secondaria e Direzione Generale: Corso d'Italia, 41 00198 Roma PoC: Luigi D'Amore Area Manager Local Government, NATO and US Gov (Procuratore) +393665745922 luigi1.damore@telecomitalia.it</p>
<p>INSTALLAZIONI IMPIANTI S.p.A Via Della Magliana 218, 00146, Roma POC:+39 06 5529631 info@installazioniimpianti.it</p>	<p>System Impianti S.r.l. Viale dell'Industria, 17 37036 San Martino Buon Albergo (VR) – ITALIA info@systemimpianti.it</p>

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Mailbox CA Joint Delegation	CA.DEL@HQ.NATO.INT
Mailbox Croatian Delegation	croatian.delegation@HQ.NATO.INT
Mailbox Czech Delegation	CZ.Del@HQ.NATO.INT
Mailbox Danish Delegation	DA.Del@HQ.NATO.INT
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