

ANNEX D

PRICE				
Serial Nr	IFB Section Ref.	BIDDERS QUESTION	NCI AGENCY ANSWER	Status*
P.1	IFB-CO-115760-e-FIT_Schedule A_Bidding Sheets CLIN 1-GPL disc. Price, CLIN 1.26	CLIN 1.26 combines many product groups with very different price levels and discounts. On the one hand, it is not possible for the bidder to calculate only one common discount rate for the product groups due to the dynamic market situation, and on the other hand, it is a great disadvantage for the customer that he would receive a lower discount rate for many products than if he were to consider them individually. We therefore ask to be allowed to discount CLINs 1.26.1 - 1.26.33 individually.	NCIA has revised Schedule A and Schedule B's Bidding Sheets. Bidders shall provide discounts per category; for example, "Laptops" and not for particular laptop models. Please view Book I Annex A2 and Book II Part IV Annex A.	AMD 1
P.2	IFB-CO-115760-e-FIT_Schedule A_Bidding Sheets, CLIN 3	In the price table "IFB-CO-115760-e-FIT_Schedule A_Bidding Sheets" in the section "CLIN 3-Tempesting" column E "Unit price for Initial TEMPEST certification" only the price for the certification of the Golden Device is requested. This price is a one-time charge for the certification unit. For series production, further TEMPEST hardening, short measurement procedures and documentation are required. These prices for series production are not requested, although they are absolutely necessary. We ask for clarification of the facts.	NCIA has revised Schedule A and Schedule B's Bidding Sheets. Column "E" has been changed from "Initial Tempest Certification TO " Unit Price For Tempested Item". The Gold Device price shall be imbedded into the unit price and not separately priced.	AMD 1
P.3	IFB-CO-115760-e-FIT_Schedule A_Bidding Sheets IFB-CO-115760-e-FIT_Schedule B_Bidding	Schedule B contains CLIN items for the certification and recertification process (CLIN 3.56-3.58) in the CLIN 3-Tempesting tab. We request that these CLIN items are also queried accordingly in Schedule A.	NCIA has removed recertification CLINs from the Bidding Sheets.	AMD 1

* Status: Is an Amendment to IFB required as a direct result of the Clarification Request?

NATO UNCLASSIFIED

ANNEX D

TECHNICAL				
Serial Nr	IFB Section Ref	Bidders Question	NCI AGENCY ANSWER	Status
T.1	SPREADSHEET CLIN 1-GPL Disc.Price Schedule A	The Tab 2, Line 33 lists 9 laptop models, however when you look at CLIN 1.1 through CLIN 1.20, there are 5 requirements for standard and 5 requirements for non-standard configurations. This leads us to the following question:	NCIA has revised Schedule A and Schedule B. In addition, please view Book I Annex A-2 and Book II Part IV Annex A.	AMD 1
T.2	SPREADSHEET CLIN 1-GPL Disc.Price Schedule A	Can NCIA please specify which model aligns with which CLIN?	Please see response under T.1.	AMD 1
T.3	SPREADSHEET CLIN 1-GPL Disc.Price Schedule A	Are there any minimum requirements for the computers?	NCIA has incorporated additional information in Annex A of the SoW for Dell and HP.	AMD 1
T.4	SPREADSHEET CLIN 1-GPL Disc.Price Schedule A	Can NCIA clarify what inputs are required for the monitors?	As a minimum: 1 x VGA, 1 x HDMI, 1 x DP 1.2 standard ports as connections.	CLOSED
T.5	SPREADSHEET CLIN 1-GPL Disc.Price Schedule B	How many devices are needed?	The total number of devices over the lifetime of the Contract is hard to discern at the inception of the Contract due to evolving NCIA requirements. Please note that the ceilings of the Contract gives an indication of the amount of items to be procured under the Contract;	CLOSED

ANNEX D

			<p>therefore, this may provide a ballpark figure as to the volume of devices required as a whole.</p> <p>In Book I Annex A2 historical data is incorporated to provide an estimate; however, the number of devices may increase or decrease depending on the Customer requirements during the life of the Contract.</p>	
T.6	SPREADSHEET CLIN 1-GPL Disc.Price Schedule B	How many ports are required for these device (i.e., 24 or 48)	NCIA will require both 24 and 48 port devices. We always go for 48 ports on SFP switches (eg. similar price but higher port density per rack unit) for the LAN and 24/48 ports for PoE switches.	CLOSED
T.7	SPREADSHEET CLIN 1-GPL Disc.Price Schedule B	Do NCIA require Layer 2 or Layer 3 functionality?	NCIA requires mainly L2 functionality for LAN switches for 2023. After NCIA moves to SDA fabric, the Agency will migrate to L3 capability but this would be for 2024 and beyond.	CLOSED
T.8	SPREADSHEET CLIN 1-GPL Disc.Price Schedule B	Does NCIA require Power over Ethernet (POE)?	NCIA requires PoE switches for VoIP phones and Access points.	CLOSED
T.9	SPREADSHEET CLIN 1-GPL Disc.Price Schedule B	Does NCIA Require any uplinks? If so, would they be 1Gb SFP or 10GB SFP+?	NCIA usually uses 10G uplink modules. NCIA usually chooses the 8x10G NM but reserves the right to ask for 1Gb SFPs where these are desired for particular projects.	CLOSED

ANNEX D

T.10	SPREADSHEET CLIN 1-GPL Disc.Price Schedule B	Does NCIA require a redundant power supply?	NCIA uses dual power supplies for standalone switches and single power supplies for stacked switches.	CLOSED
T.11	SPREADSHEET CLIN 1-GPL Disc.Price Schedule B	Does NCIA require stack capabilities?	NCIA uses switch stacking for LAN switches.	CLOSED
T.12	SPREADSHEET CLIN 1-GPL Disc.Price Schedule B	Require support for this equipment. If so, for how many years?	NCIA will require maintenance support for this Contract according to the Period of Performance.	CLOSED
T.13	SPREADSHEET CLIN 1-GPL Disc.Price Schedule B	Is there a topology layout?	Topology layouts can be provided for particular projects where deemed necessary but these are not used as a default.	CLOSED
T.14	SPREADSHEET CLIN 1-GPL Disc.Price Schedule B	Is NCIA running or do they require ACI or NXOS?	NCIA's current network infrastructure uses NX-OS switches.	CLOSED
T.15	SPREADSHEET CLIN 1-GPL Disc.Price Schedule B	Does NCIA require Port side intake or port side exhaust?	NCIA requires PE for current Datacenters. However, NCIA reserves the right to use both Port side intakes and Port side exhaust options.	CLOSED
T.16	SPREADSHEET CLIN 1-GPL Disc.Price Schedule B	Does NATO require license subscription, If so, for how many years?	DNAC licenses are a requirement for Catalyst Switches. Other license subscriptions such as ISE licenses will also be required during the Period of Performance of the Contract.	CLOSED
T.17	SPREADSHEET CLIN 1-GPL Disc.Price Schedule A & B	Our NATO Certified Tempest partners are requesting an estimate of the number of products requiring Tempest Certification.	Please view T.5 above. At the inception of the Contract, the Tempest	CLOSED

ANNEX D

		<p>This has a direct impact on the unit pricing. Can NATO please provide an estimated number of products to be Tempest Certified?</p>	<p>provision for the items are unable to be determined sufficiently. Based on current levels, please note that between 15-25% of the total number of devices will require Tempest Certification as a rough estimate.</p>	
--	--	---	--	--

** Status: Is an Amendment to IFB required as a direct result of the Clarification Request?*