



NATO UNCLASSIFIED

Acquisition Directorate

IFBCO115764eTempest@ncia.nato.int

NCIA/ACQ/2022/07048
21 October 2022

NOTIFICATION OF INTENT

to invite International Competitive Bids to establish

Enterprise Agreements for the Provision of Tempest Services

**part of The Enterprise Frequent and Swift Transaction (e-FAST) Contracts
Programme**

NOI-IFB-CO-115764-e-Tempest

Period of Performance:

A base contract period of three (3) years plus four (4) 12-month option periods

Overall ceiling amount of 30,000,000 EUR throughout the contract life (of 1 three-year base, plus 4 one-year options), whichever occurs first

As part of the e-FAST Program the NCI Agency is seeking to establish Indefinite Delivery Indefinite Quantity (IDIQ) contracts for the provision of Tempest Services.

Through four Schedules the Agency will establish vehicles to expedite procurement of Tempest Services (Schedule A, B, C and D)

The Agency anticipates issuing the formal Invitation for Bids (IFB) by Q4 2022 with an anticipated Contract Award by Q1 2023

NCI Agency Point of Contact:
Contracting Officer: Ms. Diana Nedelea

E-mail: IFBCO115764eTempest@ncia.nato.int

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To: Distribution List

Subject: Notification of Intent (NOI) to establish Enterprise Agreements for Tempest Services.

References:

- A. C-M(2015)0025 – NATO Financial Regulations
- B. AC/337-D(2016)0014 – NCIO Financial Rules and Procedures
- C. BC-D(2018)0004 – BC Military Budget Procurement Guidance
- D. AC/322-D(2019)0041-REV1

1. In accordance with References A-D, notice is given of the intent of the NATO Communications and Information Agency (NCIA) to issue an Invitation for Bid to establish Firm Fixed Price (FFP) Singular and Multiple Award Indefinite Delivery Indefinite Quantity (IDIQ) framework contracts. These agreements will cover provision of Tempest Services using multiple funding sources at the NATO Enterprise level.
2. A summary of the requirements of the IFB are set forth in Annexes A to D attached to this letter. These requirements are currently being refined as part of the preparation of the proposed IFB.
3. The Enterprise Frequent and Swift Transaction (e-FAST) Contracts Programme is an NCIA Strategic Sourcing Initiative to offer best in class NATO-wide contract vehicles to quickly meet requirements for common services.
4. The reference for this e-FAST IFB is IFB-CO-115764-e-Tempest and all correspondence concerning this IFB should reference this number.
5. The policy which identifies the list of potential bidders (who are in compliance with the embedded Reference D policy) is contained at Reference D herein. Those Nations and respective Suppliers who have registered and are certified in accordance with this policy are authorised to provide the services required for this project. The NATO Information Assurance Product Catalogue (NIAPC) are the official owners and custodian of the List of approved Tempest providers (external) companies to be eligible to provide these services.
6. National Responsible Authorities are required to nominate these eligible bidders. Any such nominations for companies that do not comply with the Reference D requirements may not participate. Nomination for companies should come from the National Authorities via their Delegation/Mission to NATO, who are invited to provide the requisite Declaration of Eligibility (DoE). Upon receipt of the DoE, the NCI Agency Contracting Officer will add the company to the Bidders List.
7. National Responsible Authorities are kindly requested to provide a list to the NCI Agency with Declarations of Eligibility, not later than **21 November 2022**, of qualified and certified companies which may be interested in receiving an Invitation for Bids for these requirements. The Declarations of Eligibility should include the following information for each of the nominated firms: **Company Name, Point of**

Contact, Telephone number and E-mail address. This information is critical to enable prompt and accurate communication with prospective bidders and should be sent to the following address:

NATO Communications and Information Agency
Attention: Ms. Diana Nedelea
e-mail: IFBCO115764eTempest@ncia.nato.int

- 8. Please note that requests for participation in this competition received directly from individual companies cannot be considered, unless they meet the National Tempest Authority certifications required at Reference D.**
9. The successful bidder(s), pursuant to the IFB following this NOI, will be the bid(s) that offers the lowest price and is technically compliant in accordance with the evaluation criteria prescribed in the IFB.
10. The final procurement structure will be detailed in the IFB; however, for reference, the Agency is considering structuring the procurement into the following Schedules:
 - a. Schedule A: Tempest Services Level A for Computers, Displays, Network, Peripherals and Phones;
Indefinite Delivery, Indefinite Quantity (IDIQ) framework contract with one supplier as part of the Agency's e-FAST programme;
 - b. Schedule B: Tempest Services Level B for Computers, Displays, Network, Peripherals and Phones;
Indefinite Delivery, Indefinite Quantity (IDIQ) framework contract with up to three suppliers as part of the Agency's e-FAST programme;
 - c. Schedule C: Tempest Services Level C for Computers, Displays, Network, Peripherals and Phones;
Indefinite Delivery, Indefinite Quantity (IDIQ) framework contract with up to three suppliers as part of the Agency's e-FAST programme;
 - d. Schedule D: Tempest Services for Certified Enclosures for the Agency's CIS equipment; such as certified racks and cabinets;
Indefinite Delivery, Indefinite Quantity (IDIQ) framework contract with up to three suppliers as part of the Agency's e-FAST programme;
11. The aim of this procurement approach is to maximise competition and value for money; therefore, potential suppliers must be aware that in receiving a place on the IDIQ framework this does not guarantee any commitment for the provision of services. Where specified, the IDIQ framework Suppliers will be required to further compete for specific requirements under a Request for Quotation (RFQ) competitive process for respective Task Orders.
12. Potential suppliers are allowed to bid under this IFB for any or all Schedules, in

accordance with the IFB instructions.

- 13.** National authorities are advised that the IFB package is anticipated to be NATO UNCLASSIFIED; however, the IFB and the contractual documents could contain references to other NATO documents classified as NATO RESTRICTED.
- 14.** The successful Bidder(s) may be required to handle and store classified information up to the level of NATO SECRET. In addition, Contractor personnel may be required to work unescorted in Class II Security areas and therefore, access can only be permitted to cleared individuals. Only companies maintaining such cleared facilities and the appropriate personnel clearances will be able to perform the resulting Tempest contract (Schedule A, B, C and D).
- 15.** The NCI Agency point of contact for all information concerning this NOI is Ms. Diana Nedelea, Contracting Officer who can be reached at email: IFBCO115764eTempest@ncia.nato.int
- 16.** Your assistance in this procurement is greatly appreciated.

For the Chief of Acquisition:

Diana Nedelea
Contracting Officer

Attachment(s):

- Annex A – Schedule A: Summary of Requirements
- Annex B – Schedule B: Summary of Requirements
- Annex C – Schedule C: Summary of Requirements
- Annex D – Schedule D: Summary of Requirements

Distribution List for NOI-IFB-CO-115764-e-Tempest

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Annex A – Schedule A: Tempest Services Level A Indefinite Delivery, Indefinite Quantity (IDIQ) framework Contract Summary of Requirements

1. Introduction

- a. The Enterprise Frequent and Swift Transaction (e-FAST) Contracts Programme is an NCIA Strategic Sourcing Initiative to offer best in class NATO-wide contract vehicles to quickly meet requirements for common services.
- b. The e-FAST Tempest Services IFB will establish one (1) IDIQ Contract for Tempest Services Level A for use at NATO Enterprise Level.

2. Project Scope

- a. The NATO Communications and Information Agency (NCIA) potentially has growing requirements for Tempest services. However, the Agency currently does not have a preferred vehicle for the procurement of such services. Therefore, Schedule A will establish an e-FAST IDIQ framework with one supplier as the preferred vehicle for the procurement of Tempest Level A services during its Period of Performance.
- b. The IDIQ will provide an overarching set of terms and conditions and establish a priced Catalogue of the requirements. One supplier will receive a place on this IDIQ framework.
- c. When the Agency has a requirement for Tempest services, a Task Order will be placed against the Contractor Catalogue which will be developed under the Invitation for Bid (IFB) proposal.
- d. The place on the IDIQ framework agreement will be awarded through competition. The Agency will issue the IDIQ requirements, alongside a Statement of Work (SoW) for the first Task Order to be placed under the IDIQ framework. The lowest priced, technically compliant bid received for first Task Order will be awarded the IDIQ framework contract.
- e. With the IDIQ established a Contractor Catalogue will be agreed and further developed and maintained by the Contractor.
- f. The aim of the IDIQ framework is to ensure a broad scope; however, for indicative purposes a non-exhaustive list of potential Tempest service requirements could include:
 - i. Tempest Level A for : Computers, Displays, Network, Peripherals and Phones



- ii. Additional Tempest services Level A that may be required during the Period of Performance, such as Testing, Modifications and (Re)certification. All Testing, Modifications and (Re)certification services will be captured under a separate Schedule.
- g. Subsequent Task Orders will be issued against the Contractors Catalogue, where it is envisaged that all services procured under Schedule A shall include delivery to NATO sites.

3. Geographical Implementation

The Contractor shall provide services to all authorized NATO Command Locations in Europe and North America including any of NATO's Affiliates, upon issuance of Task Orders in accordance with the terms of the Contract. The list of existing affiliates is available at:

<http://www.nato.int/cps/en/natolive/structure.htm>.

4. Immediacy

The Contractors Catalogue and the subsequent Task Orders will have a strict limited Order acknowledgement and execution period. The Agency seeks to award Task Orders and have services provided in line with the Bidding Sheets which will be issued under the IFB.

Annex B – Schedule B: Tempest Services Level B Indefinite Delivery, Indefinite Quantity (IDIQ) framework Contract Summary of Requirements

1. Introduction

- a. The Enterprise Frequent and Swift Transaction (e-FAST) Contracts Programme is an NCIA Strategic Sourcing Initiative to offer best in class NATO-wide contract vehicles to quickly meet requirements for common services.
- b. The e-FAST Tempest Services IFB will establish up to three (3) IDIQ Contracts for Tempest Services Level B for use at NATO Enterprise Level.

2. Project Scope

a. The NATO Communications and Information Agency (NCIA) potentially has growing requirements for Tempest services. However, the Agency currently does not have a preferred vehicle for the procurement of such Tempest Services. Therefore, Schedule B will establish an e-FAST IDIQ framework with up to three (3) suppliers as the preferred vehicle for the procurement of Tempest Level B services during its Period of Performance.

b. The IDIQ will provide an overarching set of terms and conditions and a broad requirement. Up to three suppliers will receive a place on this IDIQ framework.

c. A place on the IDIQ framework agreement will be awarded through competition. The Agency will issue the IDIQ requirements, alongside a SoW for the first Task Order to be placed under the IDIQ framework. The three lowest priced, technically compliant bids received for first Task Order will be awarded a place on the IDIQ framework. This approach will ensure that the three lowest priced suppliers in the market will competitively be awarded a place on the IDIQ for future Task Orders, whilst simultaneously awarding the first Task Order.

d. With the IDIQ(s) established, for subsequent requirements, a Statement of Work (SoW) will be developed and a Request For Quotation (RFQ) will be issued to the Contractors on the IDIQ framework. The Task Order award criteria will be detailed in the respective RFQ.

e. Whilst it is envisaged that the Agency has growing requirements for Tempest Services, there is no guarantee of the placing of any Task Orders through the IDIQ framework.

f. The aim of the IDIQ framework is to ensure a broad scope; however, for indicative purposes a non-exhaustive list of Tempest service requirements could include:

- i. Tempest Level B for : Computers; Displays; Network; Peripherals and

Phones

- ii. Additional Tempest services Level B that may be required during the Period of Performance, such as Testing, Modifications and (Re)certification.

- g. Subsequent Task Orders will define the full scope. It is envisaged that all services procured under Schedule B shall include delivery to NATO sites.

3. Geographical Implementation

The Contractor shall provide services to all authorized NATO Command Locations in Europe and North America including any of NATO's Affiliates, upon issuance of Task Orders in accordance with the terms of the Contract. The list of existing affiliates is available at: <http://www.nato.int/cps/en/natolive/structure.htm>.

4. Immediacy

The Task Order competitions will have a strict limited turn-around time for receipt of Quotations resulting from a Request for Quotation (RFQ). The Agency seeks to compete and award Task Orders within 96 Hours (business days excluding weekends and public holidays).

The Quotations submitted by the Contractor(s) in response to the Task Order's RFQs, will need to be received by the Contracting Officer, within 48 Hours (business days excluding weekends and public holidays) of the RFQ issuance date and time.

Thereafter the Agency will assess and award the Task Order within 48 Hours (business days excluding weekends and public holidays) based only on the Quotation(s) received by the closing time/date. Late Quotations will not be considered.

Annex C – Schedule C: Tempest Services Level C Indefinite Delivery, Indefinite Quantity (IDIQ) framework Contract Summary of Requirements

1. Introduction

- a. The Enterprise Frequent and Swift Transaction (e-FAST) Contracts Programme is an NCIA Strategic Sourcing Initiative to offer best in class NATO-wide contract vehicles to quickly meet requirements for services.
- b. The e-FAST Tempest Services IFB will establish up to three (3) IDIQ Contracts for Tempest Services Level C for use at NATO Enterprise Level.

2. Project Scope

- a. The NATO Communications and Information Agency (NCIA) potentially has growing requirements for Tempest services. However, the Agency currently does not have a preferred vehicle for the procurement of such Tempest Services. Therefore, Schedule C will establish an e-FAST IDIQ framework with up to three (3) suppliers as the preferred vehicle for the procurement of Tempest Level C services during its Period of Performance.
- b. The IDIQ will provide an overarching set of terms and conditions and a broad requirement. Up to three suppliers will receive a place on this IDIQ framework.
- c. A place on the IDIQ framework agreement will be awarded through competition. The Agency will issue the IDIQ requirements, alongside a SoW for the first Task Order to be placed under the IDIQ framework. The three lowest priced, technically compliant bids received for first Task Order will be awarded a place on the IDIQ framework. This approach will ensure that the three lowest priced suppliers in the market will competitively be awarded a place on the IDIQ for future Task Orders, whilst simultaneously awarding the first Task Order.
- d. With the IDIQ(s) established, for subsequent requirements, a Statement of Work (SoW) will be developed and a Request For Quotation (RFQ) will be issued to the Contractors on the IDIQ framework. The Task Order award criteria will be detailed in the respective RFQ.
- e. Whilst it is envisaged that the Agency has growing requirements for Tempest Services, there is no guarantee of the placing of any Task Orders through the IDIQ framework.
- f. The aim of the IDIQ framework is to ensure a broad scope; however, for indicative purposes a non-exhaustive list of Tempest service requirements could include:



- i. Tempest Level C for : Computers; Displays; Network; Peripherals and Phones
 - ii. Additional Tempest services Level B that may be required during the Period of Performance, such as Testing, Modifications and (Re)certification.
- g. Subsequent Task Orders will define the full scope. It is envisaged that all services procured under Schedule C shall include delivery to NATO sites.

5. Geographical Implementation

The Contractor shall provide services to all authorized NATO Command Locations in Europe and North America including any of NATO's Affiliates, upon issuance of Task Orders in accordance with the terms of the Contract. The list of existing affiliates is available at: <http://www.nato.int/cps/en/natolive/structure.htm>.

6. Immediacy

The Task Order competitions will have a strict limited turn-around time for receipt of Quotations resulting from a Request for Quotation (RFQ). The Agency seeks to compete and award Task Orders within 96 Hours (business days excluding weekends and public holidays).

The Quotations submitted by the Contractor(s) in response to the Task Order's RFQs, will need to be received by the Contracting Officer, within 48 Hours (business days excluding weekends and public holidays) of the RFQ issuance date and time.

Thereafter the Agency will assess and award the Task Order within 48 Hours (business days excluding weekends and public holidays) based only on the Quotation(s) received by the closing time/date. Late Quotations will not be considered.

Annex D – Schedule D: Tempest Services for Certified Enclosures for the Agency’s CIS equipment such as certified racks and cabinets Indefinite Delivery, Indefinite Quantity (IDIQ) framework Contract Summary of Requirements

1. Introduction

- a. The Enterprise Frequent and Swift Transaction (e-FAST) Contracts Programme is an NCIA Strategic Sourcing Initiative to offer best in class NATO-wide contract vehicles to quickly meet requirements for common services.
- b. The e-FAST Tempest services IFB will establish up to three (3) IDIQ Contracts for Tempest Services for Certified Enclosures for the Agency’s CIS equipment; racks and cabinets; racks and cabinets Services for use at NATO Enterprise Level.

2. Project Scope

- a. The NATO Communications and Information Agency (NCIA) potentially has growing requirements for Tempest services. However, the Agency currently does not have a preferred vehicle for the procurement of Tempest certified enclosures for CIS equipment such as certified racks and cabinets. Therefore, Schedule D will establish an e-FAST IDIQ framework with up to three (3) suppliers as the preferred vehicle for the procurement of Tempest Certified Enclosures during its Period of Performance.
- b. The IDIQ will provide an overarching set of terms and conditions and a broad requirement. Up to three suppliers will receive a place on this IDIQ framework.
- c. A place on the IDIQ framework agreement will be awarded through competition. The Agency will issue the IDIQ requirements, alongside a SoW for the first Task Order to be placed under the IDIQ framework. The three lowest priced, technically compliant bids received for first Task Order will be awarded a place on the IDIQ framework. This approach will ensure that the three lowest priced suppliers in the market will competitively be awarded a place on the IDIQ for future Task Orders, whilst simultaneously awarding the first Task Order.
- d. With the IDIQ(s) established, for subsequent requirements, a Statement of Work (SoW) will be developed and a Request For Quotation (RFQ) will be issued to the Contractors on the IDIQ framework. The Task Order award criteria will be detailed in the respective RFQ.
- e. Whilst it is envisaged that the Agency has growing requirements for Tempest Services, there is no guarantee of the placing of any Task Orders through the IDIQ framework.



f. The aim of the IDIQ framework is to ensure a broad scope; however, for indicative purposes a non-exhaustive list of Tempest service requirements could include:

- i. Tempest Services for Certified Enclosures for the Agency's CIS equipment; such as certified racks and cabinets
- ii. Additional Tempest Services for Certified Enclosures for the Agency's CIS equipment; such as certified racks and cabinets, that may be required during the Period of Performance, such as Testing, Modifications and (Re)certification.

g. Subsequent Task Orders will define the full scope. It is envisaged that all services procured under Schedule D shall include delivery to NATO sites.

7. Geographical Implementation

The Contractor shall provide services to all authorized NATO Command Locations in Europe and North America including any of NATO's Affiliates, upon issuance of Task Orders in accordance with the terms of the Contract. The list of existing affiliates is available at: <http://www.nato.int/cps/en/natolive/structure.htm>.

8. Immediacy

The Task Order competitions will have a strict limited turn-around time for receipt of Quotations resulting from a Request for Quotation (RFQ). The Agency seeks to compete and award Task Orders within 96 Hours (business days excluding weekends and public holidays).

The Quotations submitted by the Contractor(s) in response to the Task Order's RFQs, will need to be received by the Contracting Officer, within 48 Hours (business days excluding weekends and public holidays) of the RFQ issuance date and time.

Thereafter the Agency will assess and award the Task Order within 48 Hours (business days excluding weekends and public holidays) based only on the Quotation(s) received by the closing time/date. Late Quotations will not be considered.