



ΕΛΛΗΝΙΚΗ ΔΗΜΟΚΡΑΤΙΑ  
Μόνιμη Αντιπροσωπεία της Ελλάδος  
στο ΝΑΤΟ

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Βρυξέλλες, 14 Απριλίου 2022  
Α.Π.: 2087

ΠΡΟΣ: ΥΠΟΥΡΓΕΙΟ ΕΘΝΙΚΗΣ ΑΜΥΝΑΣ  
- ΓΔΑΕΕ/ΔΑΕΤΕ (μ.η.)

ΚΟΙΝ.: ΥΠΟΥΡΓΕΙΟ ΕΞΩΤΕΡΙΚΩΝ ΓΕΕΘΑ  
- κ. Δ' Γενικό Διευθυντή - Γ2 Διεύθυνση  
- Δ2 Διεύθυνση  
ΥΠΟΥΡΓΕΙΟ ΑΝΑΠΤΥΞΗΣ  
- Γενική Γραμματεία Εμπορίου (μ.η.)  
- Γενική Γραμματεία Βιομηχανίας/  
Διεύθυνση Διεθνών Βιομηχανικών  
Σχέσεων (μ.η.)  
ΤΕΧΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΛΛΑΔΟΣ  
- Διεύθυνση Επαγγελματικής  
Δραστηριότητας (μ.η.)

ΘΕΜΑ: Αίτηση Έρευνας Αγοράς MS-115685-NUCC CLS για το Αντικείμενο "Contractor Logistic Support (CLS) for NATO's Ultra-High Frequency (UHF) Control Capability (NUCC)"

Διαβιβάζεται, συνημμένως, αίτηση ΝCΙΑ για συμμετοχή Βιομηχανίας σε έρευνα αγοράς (Market Survey/MS) για εν θέματι αντικείμενο.

Καταληκτική ημερομηνία υποβολής προτάσεων ορίζεται η **6<sup>η</sup> Μαΐου τ.έ., 17:00 τ.ώ.**

Ενδιαφερόμενοι δύνανται να αναζητήσουν πληροφορίες μέσω καθορισμένου σημείου επαφής (Point of Contact/POC, βλ. παρ. 8 αιτήσεως).

Παρακαλούμε για ενέργειές σας προς ενημέρωση Βιομηχανίας.

Λ Α Μ Π Ρ Ι Δ Η Σ

Συν. σελ.:11

ΑΚΡΙΒΕΣ ΑΝΤΙΓΡΑΦΟ  
Ο υπάλληλος της Μ.Α. ΝΑΤΟ  
Σταύρος Τσάκωνας  
Τμηματάρχης Α', ΕΠ.&ΠΛ.

NCIA/ACQ/2022/6715  
6 April 2022

## **Market Survey - Request for Information**

**Project “Contractor Logistic Support (CLS) for NATO’s Ultra-High Frequency (UHF) Control Capability (NUCC)”**

**NCI Agency Reference: MS-CO-115685-NUCC CLS**

NCI Agency is seeking information from Nations and their Industry regarding the availability of providers that are able to meet NATO’s requirements related to specific Contractor Logistics Support (CLS) services.

**NCI Agency Points of Contact**  
**Principal Contracting Officer (PCO) Mrs. Tiziana Pezzi**  
**Action Officer: Estefania Nunez**

E-mail: [estefania.nunez@ncia.nato.int](mailto:estefania.nunez@ncia.nato.int)

To: Distribution List (Annex A)

Subject: **NCI Agency Market Survey**  
**Request for Information : MS-CO-115685-NUCC CLS**

1. NCI Agency requests the assistance of the Nations and their Industry to identify providers that are able to meet NATO’s requirements related to Contractor Logistics Support (CLS) services for NATO’s Ultra- High Frequency (UHF) Control Capability (NUCC). This Market Survey is being issued to identify possible service suppliers and to identify any limitations or conditions that may need to be met before potential suppliers are able to submit bids for services in this area.
2. A summary of the requirements is set forth in the Annex B attached hereto. Respondents are requested to reply via the questionnaire at Annex C. Other supporting information and documentation (technical data sheets, marketing brochures, catalogue price lists, descriptions of existing installations, etc.) are also desired.
3. The NCI Agency reference for this Market Survey Request is: **MS-CO-115685-NUCC CLS**, and all correspondence and submissions concerning this matter should reference this number.

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4. In addition to the firms noted in Annex D of this letter (who are current holders of Basic Ordering Agreements (BOA) with the NCI Agency), the NCI Agency requests the broadest possible dissemination by Nations of this Market Survey Request to their qualified and interested industrial base.
5. Responses may be issued to the NCI Agency directly from Nations or from their Industry (to the staff indicated at Paragraph 8 of this Market Survey Request). Respondents are invited to carefully review the requirements in Annex B.
6. Responses shall in all cases include the name of the firm, telephone number, e-mail address, designated Point of Contact, and a NATO UNCLASSIFIED description of the capability available and its functionalities. This shall include any restrictions (e.g. export controls) for direct procurement of the various capabilities by the NCI Agency. Non-binding product pricing information is also requested as called out in Annex C.
7. Responses are due back to the NCI Agency no later than **17:00 Brussels time 6 May 2022**.
8. Please send all responses either via post or email to the following NCI Agency Action Officer:  
  
To Attention of: Mrs. Estefania Nunez  
  
Postal address: NCI Agency  
Acquisition Directorate  
Boulevard Leopold III  
B-1110 Brussels  
Belgium  
  
E-mail: Estefania.Nunez@ncia.nato.int
9. Product demonstrations or face-to-face briefings/meetings with industry are not foreseen during this initial stage. Respondents are requested to await further instructions after their submissions and are requested not to contact directly any NCI Agency staff other than the POC identified above in Paragraph 8.
10. Any response to this request shall be provided on a voluntary basis. Negative responses shall not prejudice or cause the exclusion of companies from any future procurement that may arise from this Market Survey. Responses to this request, and any information provided within the context of this survey, including but not limited to pricing, quantities, capabilities, functionalities and requirements will be considered as information only and will not be construed as binding on NATO for any future acquisition.

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11. The NCI Agency is not liable for any expenses incurred by firms in conjunction with their responses to this Market Survey and this Survey shall not be regarded as a commitment of any kind concerning future procurement of the items described.
12. Your assistance in this Market Survey request is greatly appreciated.

FOR THE CHIEF OF ACQUISITION:

Tiziana  
Pezzi

Digitally signed by  
Tiziana Pezzi  
Date: 2022.04.08  
14:59:22 +02'00'

Mrs. Tiziana Pezzi  
Principal Contracting Officer

Enclosures:

- Annex A (Distribution List)
- Annex B (Market Survey Request - Summary of Requirements)
- Annex C (Market Survey Request - Questionnaire)
- Annex D (Potential Industrial Suppliers, NCI Agency Basic Ordering Agreement (BOA) Holders on Distribution)

**ANNEX A**  
**Distribution List for Market Survey Request for Information**  
**MS-CO-115685-NUCC CLS**

Potential Industrial Suppliers (NCI Agency BOA Holders) 1

**NATO Delegations** (Attn: Investment Adviser):

Albania	1
Belgium	1
Bulgaria	1
Canada	1
Croatia	1
Czech Republic	1
Denmark	1
Estonia	1
France	1
Germany	1
Greece	1
Hungary	1
Iceland	1
Italy	1
Latvia	1
Lithuania	1
Luxembourg	1
Montenegro	1
Netherlands	1
North Macedonia	1
Norway	1
Poland	1
Portugal	1
Romania	1
Slovakia	1
Slovenia	1
Spain	1
Turkey	1
The United Kingdom	1
The United States of America	

**Belgian Ministry of Economic Affairs** 1

**Embassies in Brussels** (Attn: Commercial Attaché):

Albania	1
Belgium	1

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Bulgaria	1
Canada	1
Croatia	1
Czech Republic	1
Denmark	1
Estonia	1
France	1
Germany	1
Greece	1
Hungary	1
Iceland	1
Italy	1
Latvia	1
Lithuania	1
Luxembourg	1
Montenegro	1
Netherlands	1
North Macedonia	1
Norway	1
Poland	1
Portugal	1
Romania	1
Slovakia	1
Slovenia	1
Spain	1
Turkey	1
The United Kingdom	1
The United States of America	1

## **ANNEX B**

### **Summary of Requirements**

The NATO's Ultra-High Frequency (UHF) Control Capability (NUCC) provides a flexible and redundant UHF Services control capability to NATO. This is implemented through two static network control stations (NCS) in Belgium and Italy and managed through the Enterprise Services Operations Centre (ESOC) in Belgium and alternate control centre The Netherlands.

Each of the NCS consists of four UHF antennas and control up to eight UHF DAMA channels using eight UHF modems.

Besides the two static NCS sites the NUCC also includes a deployable Out-Of-Area Channel Controller (OOACC). The OOACC is a fully integrated, standalone controller and provides IW and DAMA control functions for two UHF channels. The OOACC is an integral part of the NUCC, and as such will be able to work in tandem with any of the two static NCS stations.

Contractor Logistic Support (CLS) is required for hardware support and technical assistance. The CLS period will cover a three year base period (1 January 2023 through 31 December 2025), with three one year option periods if/when exercised.

The selected Bidder will be responsible for delivering 3<sup>rd</sup>/4<sup>th</sup> line maintenance activities, in terms of full system support and including occasional onsite interventions, which will enable the seamless operation of the UDCC system. For ease of understanding the system is divided into four subsystems:

1. **NCS/Control.** Items include Dell Power Edge R640 servers; RT1830 Viasat modems; CISCO 1000- series switches; Cisco Router 4331 series; Cisco Firewall 2100 series; Fei-Zyfer GPS Receiver; Microwave Photonic Fibre Optic Transceivers and Receivers.
2. **NCS/RF.** Items include: Ophir RF Power Amplifiers; Novotronik Matrix switches; Viasat Splitter Combiner Drawers; Quickset pan and tilt; UHF helical antennas of multiple types
3. **NCS/Non-CIS.** Items include: outdoor communication shelters, Mega Hissotto Heating, ventilation and air condition (HVAC) units, antenna towers and Eaton Uninterruptible Power Supply (UPS) systems
4. **OOACC.** Items include: Dell Power Edge R640 servers; RT1829 Viasat modems; CISCO 1000- series switches; Cisco Router 4331 series; Cisco Firewall 2100 series ; Fei-Zyfer GPS Receiver; UHF helical antenna.

For items 1, 2 and 4 personnel working on the equipment will require a NATO security clearance.

During the CLS period the contractor shall establish a Logistics Support Programme and be responsible for the repair or replacement of any item identified as

unserviceable in accordance with current approved specifications and QA requirements. The Contractor shall also be responsible for the specifying of any alternative or superseding items should the original part be no longer available ensuring form, fit, and functional requirements. These requirements will include updating as-built and operation documentation and training.



**ANNEX C**  
**Questionnaire**

Organisation name:

Contact name & details within organisation:

**Notes**

- Please **DO NOT** alter the formatting. If you need additional space to complete your text then please use the 'Continuation Sheet' at the end of this Annex and reference the question to which the text relates to.
- Please feel free to make assumptions, *HOWEVER* you must list your assumptions in the spaces provided.
- Please **DO NOT** enter any company marketing or sales material as part of your answers within this market survey. But please submit such material as enclosures with the appropriate references within your replies. If you need additional space, please use the sheet at the end of this Annex.
- Please **DO** try and answer the relevant questions as comprehensively as possible.
- All questions within this document should be answered in conjunction with the summary of requirements in Annex B.
- All questions apply to Commercial or Government respondees as appropriate to their Commercial off the Shelf (COTS) or Government off the Shelf (GOTS) products.
- Cost details required in the questions refer to Rough Order of Magnitude (ROM) Procurement & Life Cycle cost, including all assumptions the estimate is based upon:
  - Advantages & disadvantages of your product/solution/organisation,
  - Any other supporting information you may deem necessary including any assumptions relied upon.

**Questions**

1. Do you currently have a support agreement in place with the below companies, in relation to the hardware described in Annex B?

Companies	Support Agreement In Place – Yes / No
Viasat Inc	
Ophir	
Spirit River Pty	
Novotronik	

2. Do you have the facilities to repair and ship items that fall under the US International Traffic in Arms Regulations (ITAR)?

3. What type of related professional certifications do your engineers and technicians have?

4. Do you have the ability to perform on-site interventions and repairs, on an occasional basis, within NATO countries?

5. Do you have the facilities to run a call centre to provide engineering and technical support during standard business working hours?

6. Do you have experience in supporting Military UHF SATCOM (SCPC/DAMA/IW) Systems?

7. It is considered preferable to have one CLS contract for the entire UDCC system. However, if you are unable to do this please specific which areas you would bid for:

Option	Subsystems	Bid – Yes / No
1	NCS/Control	
2	NCS/RF	
3	NCS/Non-CIS	
4	OOACC	

8. Please state the Rough Order of Magnitude (ROM) for delivery of CLS services based on the requirements described in Annex B, assuming a contract for 12 months. The ROM should clearly identify which subsystems would be included.

Option	ROM Value
1	
2	
3	
4	

<b>Continuation Sheet</b>	Page
Please feel free to add any information you may think that may be of value to NCI Agency in the space provided below. Should you need additional space, please copy this page and continue with the appropriate page numbers.	__ Of —