



ΕΛΛΗΝΙΚΗ ΔΗΜΟΚΡΑΤΙΑ
Μόνιμη Αντιπροσωπεία της Ελλάδος
στο ΝΑΤΟ

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Βρυξέλλες, 30 Μαρτίου 2022
Α.Π.: 1721

ΠΡΟΣ: ΥΠΟΥΡΓΕΙΟ ΕΘΝΙΚΗΣ ΑΜΥΝΑΣ
- ΓΔΑΕΕ/ΔΑΕΤΕ (μ.η.)

ΚΟΙΝ.: ΥΠΟΥΡΓΕΙΟ ΕΞΩΤΕΡΙΚΩΝ ΓΕΕΘΑ
- κ. Δ' Γενικό Διευθυντή - Γ2 Διεύθυνση
- Δ2 Διεύθυνση
ΥΠΟΥΡΓΕΙΟ ΑΝΑΠΤΥΞΗΣ
- Γενική Γραμματεία Εμπορίου (μ.η.)
- Γενική Γραμματεία Βιομηχανίας/
Διεύθυνση Διεθνών Βιομηχανικών
Σχέσεων (μ.η.)
ΤΕΧΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΛΛΑΔΟΣ
- Διεύθυνση Επαγγελματικής
Δραστηριότητας (μ.η.)

ΘΕΜΑ: 5^η Τροποποίηση Πρόσκλησης Υποβολής Προσφορών, IFB-CO-115461-NCOPBMD, σε Διαγωνιστική Διαδικασία: "Ballistic Missile Defence Increments 1&2 Functions for NATO Common Operational Picture (NCOP BMD)"

Διαβιβάζεται, συνημμένως, 5^η τροποποίηση Πρόσκλησης Υποβολής Προσφορών (invitation For Bid/IFB), εν θέματι διεθνούς διαγωνιστικής διαδικασίας (International Competitive Bidding/ICB), εκ μέρους ΝCΙΑ, ως φιλοξενούντος έθνους.

Καταληκτική ημερομηνία υποβολής προσφορών, ορίζεται η **22^α Απριλίου τ.έ., 14:00 (CET)**.

Ενδιαφερόμενες εταιρίες δύνανται αναζητήσουν πληροφορίες μέσω καθοριζομένου σημείου επαφής (Point of Contact/ΠΟC, βλ. παρ. 4 τροποποίησης).

Παρακαλούμε για τις ενέργειές σας.

Λ Α Μ Π Ρ Ι Δ Η Σ

Συν. σελ.: 8

ΑΚΡΙΒΕΣ ΑΝΤΙΓΡΑΦΟ
Ο υπάλληλος της Μ.Α. ΝΑΤΟ
Σταύρος Τσάκωνας
Τμηματάρχης Α', ΕΠ.&ΠΛ.

NCIA/ACQ/2022/06672
25 March 2022

To: Bidders List and Distribution List

Subject: Amendment 5: Responses to Clarification Requests

IFB-CO-115461-NCOPBMD: Ballistic Missile Defence (BMD) Increments
1&2 Functions For NATO Common Operational Picture (NCOP)

- References:**
- A. AC/4-D/2261(1996 Edition), Procedures for International Competitive Bidding
 - B. AC/4-D(2008)0002-REV2, International Competitive Bidding Using Best Value Evaluation Methodology, dated 15 July 2015
 - C. NCI Agency NOI NCIA/ACQ/2021/06810, dated 06 August 2021
 - D. Issuance of IFB-CO-115461-NCOPBMD, dated 08 November 2021
 - E. Issuance of IFB-CO-115461-NCOPBMD: Amendment 1, dated 01 December 2021
 - F. Issuance of IFB-CO-115461-NCOPBMD: Amendment 2, dated 13 January 2022
 - G. Issuance of IFB-CO-115461-NCOPBMD: Amendment 3, dated 27 January 2022
 - H. Issuance of IFB-CO-115461-NCOPBMD: Amendment 4, dated 08 March 2022.

Dear Prospective Bidders,

1. The purpose of this Amendment 5 is to provide all Prospective Bidders with the NCI Agency's responses to Clarification Requests (CR) received from the date in Reference G until the close of business on 18 March 2022. The Purchaser-provided responses to the CR are issued as Annex A to this letter.
2. As a result of paragraph 1 above, the following IFB document has been revised, and by virtue of this Amendment, this document below replaces and supersedes any previous versions issued in the context of IFB-CO-115461-NCOPBMD. All other IFB documents remain unchanged in this Amendment.
 - a. 3_NU_IFB-CO-115461-NCOPBMD_Book II-Prospective Contract (with Part II)
3. The Agency is granting a final extension to the Bid Closing Date from Thursday, 14 April 2022, 12:00 Hours (Central European Time (CET)) to **Friday, 22 April 2022, 14:00 Hours (CET)**.



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4. The NCI Agency point of contact for all information concerning this IFB is Mr. Ole Hubner, Senior Contracting Officer, who may be reached at CO115461NCOPBMD@ncia.nato.int.

For the Chief of Acquisition

Ole Hubner
Senior Contracting Officer

Attachments:

- A. Annex A: Responses to Clarification Requests received for IFB-CO-115461-NCOPBMD, Amendment 5.
- B. 3_NU_IFB-CO-115461-NCOPBMD_Book II-Prospective Contract (with Part II)



Annex A

Responses to Clarification Requests received for IFB-CO-115461-NCOPBMD, Amendment 5

IFB-CO-115461-NCOPBMD						
ADMINISTRATIVE or CONTRACTUAL CLARIFICATION REQUESTS (CR)						
Index No.	RFP Source Document	RFP Paragraph Reference	Bidder's Question	NCI Agency's Response	RFP Package Amended	CR Released in AMD #
CR#42	AMD4 Contract Special Provisions	26.8	Could you please confirm that article 26.8 of the CSP shall read : 'In addition, regarding the Contractor's Background IPR, the Purchaser shall have the right to further re-transfer this software licence (source code excluded) and associated documentation necessary and/or useful for use and integration, to companies eligible for other NATO procurements, subject to an appropriate license agreement. There shall be no additional charges or fees associated with this license agreement beyond the Firm Fixed Price of this contract.'	No, not confirmed. The article remains as stated in the Prospective Contract.	No	Amendment 5
CR#43	AMD4 Contract Special Provisions	26.10	Could the Purchaser consider waiving the no corporate logo marking condition stated in Article 26.10 for any military OTS components (Background IPR) integrated and delivered as part of the Software?	Confirmed, the Purchaser waives the no corporate logo marking condition for military OTS components	Yes	Amendment 5
CR#44	AMD4 Contract Special Provisions	45 to 48	Could you please confirm that: <input type="checkbox"/> Article 45 of CSP is ANNEX A <input type="checkbox"/> Article 46 of CSP is ANNEX B <input type="checkbox"/> Article 47 of CSP is ANNEX C <input type="checkbox"/> Article 48 of CSP is ANNEX D according to the Table of Content and references sitting in the CSP document body.	Yes, confirmed. Respective articles have been changed to the Annex Reference as per table of content.	Yes	Amendment 5
CR#45	AMD4 Contract Special Provisions	3.7.1.3 3 c. & 3 f. 3.3.2	3.7.1.3. bidding instruction specifies 20 as the maximum page limit for the draft RIS (Item 3 c.) and for the draft RTM (Item 3 f.) to be delivered as part of the Offer.	The maximum page limit remains applicable, as it is not required to address each and every SRS item	No	Amendment 5



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			<p>Even with Portrait page orientation, the whole SRS requirements (identifiers, no statements) do not fit in a 20 page table when using "Arial Narrow" font not smaller than size 10, as required by 3.3.2. instruction.</p> <p>Could you please confirm that the above limits may be exceeded to allow including and documenting all >900 SRS requirements (one per line) in the Offer RIS (Requirements allocation to Sprints) and in the Offer RTM (Requirements allocation to design components)?</p> <p>As a consequence, could you please confirm that CSP Article 3.1.1.2 shall so reflect and read:</p> <p>"3.1.1.2 Part I (Contract Schedule of Supplies and Services (SECTION I) and Payment Schedule (SECTION II))" in lieu of "Part I (Contract Schedule of Supplies and Services (SSS));"</p>	<p>in the draft RIS and draft RTM. The Bidder will sufficiently sample the SRS in order to produce these documents. These documents are expected in draft version which should allow the Bidders to demonstrate they have well understood the scope of the contract and to prove they own the expertise and methodology to provide at the relative milestones complete and high quality documents in case they are contracted separate documents. Page 2 of the Prospective Contract is adjusted to clarify this.</p>		
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IFB-CO-115461-NCOPBMD						
PRICE CLARIFICATION REQUESTS (CR)						
Index No.	RFP Source Document	RFP Paragraph Reference	Bidder's Question	NCI Agency's Response	RFP Package Amended	CR Released in AMD #
CR#32	AMD4 Bidding Sheets	Tab2 CLIN 5,1 SOW Table 4-46	<p>The last row of SOW Table 4-46 (PVS events effort) specifies that a total of 50 man-days of support shall be delivered to support 5 PVS Training events. It seems that a subCLIN is missing under CLIN 5,1 to capture the price of this support? Could you please clarify?</p>	<p>No, these activities have a CLIN related in the Bidding Sheets Tab2 : CLIN 3.3.3 PVS - General user training (on site) x 5 events</p>	No	Amendment 5



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CR#33	AMD4 Bidding Sheets	CLIN 2.3.4 SOW 4.7.12.6 & 4.8.11.3.4.	<p>Could you please clarify what shall be costed in CLIN 2.3.4 "Validation Environment provision" which is included in CLIN 2,3 "Development and Integration"?</p> <ul style="list-style-type: none"> - This CLIN refers to SOW 4.7.12.6. that indicates "The Purchaser will provide a Validation Environment. On the Purchaser request, the Contractor shall install NCOP on this environment in order to perform any activity of testing, verification or validation." - The Required Completion Date is set to "L-SIT-3, L-SIT-4, L-SIT-5" and SOW 4.8.11.3.4. specifies "The Contractor shall perform L-SIT by installing the Product Baseline on a Purchaser-specified Reference System or NATO testing environment and [...]." 	This CLIN includes all the Contractor activities to make available and usable NCOP on the Purchaser designated environment for all TVV activities.	No	Amendment 5
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IFB-CO-115461-NCOPBMD						
TECHNICAL CLARIFICATION REQUESTS (CR)						
Index No.	RFP Source Document	RFP Paragraph Reference	Bidder's Question	NCI Agency's Response	RFP Package Amended	CR Released in AMD #
CR# 77	AMD3 SOW Annex A - SRS	NCOP-BMD- SRS-374	Can you please elicit requirement NCOP-BMD-SRS-374 which we do not understand?	The compromise area requirement is a "Fault Tolerance" requirement. This requirement is to ensure that even when a fault event occurs and/or there is a lack of required data, the "Separate User Sessions for Operations and Exercises" still delivers its function. However, the functionality is compromised in the field of	No	Amendment 5

				<p>[COMPROMISE.AREA.1] and/or [COMPROMISE.AREA.3] where AREA.1 and AREA.3 could be a property such as time or accuracy or number of frequency. So the functionality will still perform but will be sub-optimal in relation to the AREA.1 and or AREA.3 property e.g. it might run slower, manual instead of automated, less accurate, via another channel of communication). The specific properties of [COMPROMISE.AREA.1] and [COMPROMISE.AREA.3] are classified values and are provided in the classified version of the ADD.</p>		
CR# 78	AMD3 SOW Annex A - SRS	NCOP-BMD-SRS-604	Can you please clarify what is meant by a "combination of design for non-obsolescence and technology insertion" in NCOP-BMD-SRS-604?	Design for non-obsolescence is proposing components that are fully supported (not under any type of retiring status in their lifecycle) by their respective vendors at FSA. Technology insertion is when a component can be easily replace by another component without significant impact on the overall design of the Software	No	Amendment 5

END OF CLARIFICATION REQUESTS AND RESPONSES



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Distribution List for IFB-CO-115461-NCOPBMD

NATO Delegation (Attn: Infrastructure Adviser):

- Albania
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- Bulgaria
- Canada
- Croatia
- Czech Republic
- Denmark
- Estonia
- France
- Germany
- Greece
- Hungary
- Iceland
- Italy
- Latvia
- Lithuania
- Luxembourg
- Montenegro
- The Netherlands
- North Macedonia
- Norway
- Poland
- Portugal
- Romania
- Slovakia
- Slovenia
- Spain
- Turkey
- United Kingdom
- United States

NATO HQ

- NATO Office of Resources, Management and Implementation Branch – Attn: Deputy Branch Chief
- Director, NATO HQ C3 Staff, Attn: Executive Coordinator
- SACTREPEUR, Attn: Infrastructure Assistant
- SHAPE, Attn: J3 & J2

Strategic Commands

- HQ SACT Attn: R&D Contracting Office

ACO Liaison Office

All NATEXs

NCI Agency – Internal Distribution

- ACQ Director of Acquisition: Ms. J. Upton
- ACQ Chief of Contracts: Mr. A. Vitry
- ACQ Contract Award Board Administrator: Ms. C. Biesemans
- ACQ Principal Contracting Officer: Mr. J-L Guellec
- ACQ Senior Contracting Officer: Mr. O. Hubner
- C2 SL Chief: Mr. P. Howland
- BMD Integration and Test Branch Chief: Mr. L. Smith
- Group Head BMD Planning and Control: Mr. M. Bartolozzi
- NCOP BMD Project Manager: Mr. D. Dufour
- NSIP Liaison Office
- Legal Office
- Registry