



ΕΛΛΗΝΙΚΗ ΔΗΜΟΚΡΑΤΙΑ
Μόνιμη Αντιπροσωπεία της Ελλάδος
στο ΝΑΤΟ

Αρμόδιος: Ασχος (ΜΕ) Δημήτριος Κανταρτζόγλου
Τηλ.: +32 2 707 6734
e-mail: d.kantartzoglou@grdel-nato.be

Βρυξέλλες, 23 Μαρτίου 2022
Α.Π.: 1597

ΠΡΟΣ: ΥΠΟΥΡΓΕΙΟ ΕΘΝΙΚΗΣ ΑΜΥΝΑΣ
- ΓΔΑΕΕ/ΔΑΕΤΕ (μ.η.)

ΚΟΙΝ.: ΥΠΟΥΡΓΕΙΟ ΕΞΩΤΕΡΙΚΩΝ ΓΕΕΘΑ
- κ. Δ' Γενικό Διευθυντή - Γ2 Διεύθυνση
- Δ2 Διεύθυνση

ΥΠΟΥΡΓΕΙΟ ΑΝΑΠΤΥΞΗΣ
- Γενική Γραμματεία Εμπορίου (μ.η.)
- Γενική Γραμματεία Βιομηχανίας/
Διεύθυνση Διεθνών Βιομηχανικών
Σχέσεων (μ.η.)

ΤΕΧΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΛΛΑΔΟΣ
- Διεύθυνση Επαγγελματικής
Δραστηριότητας (μ.η.)

ΘΕΜΑ: Ειδοποίηση Εκδήλωσης Ενδιαφέροντος σε Διαγωνιστική Διαδικασία RFQ-CO-115653-ITM-R, "Provision of Wireless Connectivity for NATO Sites".

Διαβιβάζεται, συνημμένως, σχετική ειδοποίηση εκδήλωσης ενδιαφέροντος (Notification of Intend/NOI), σε εν θέματι διαγωνιστική διαδικασία Basic Ordering Agreement Plus (BOA+), εκ μέρους ΝCΙΑ ως φιλοξενούντος έθνους.

Καταληκτική ημερομηνία εκδήλωσης ενδιαφέροντος και υποβολής δήλωσης επιλεξιμότητας (Declaration of Eligibility/DoE), για ενδιαφερόμενους εκτός ΒΟΑ, ορίζεται η **1^η Απριλίου τ.έ.**

Σε αρχική λίστα ενδιαφερομένων περιλαμβάνεται εταιρία ελληνικών συμφερόντων.

Ενδιαφερόμενοι δύνανται αναζητήσουν πληροφορίες μέσω καθοριζομένου σημείου επαφής (Point of Contact/POC, βλ. παρ. 16 ειδοποίησης).

Παρακαλούμε για τις ενέργειές σας.

Λ Α Μ Π Ρ Ι Δ Η Σ

Συν. σελ.: 8

ΑΚΡΙΒΕΣ ΑΝΤΙΓΡΑΦΟ
Ο υπάλληλος της Μ.Α. ΝΑΤΟ
Σταύρος Τσάκωνας
Τμηματάρχης Α', ΕΠ.&ΠΛ.



NATO UNCLASSIFIED

Acquisition Directorate

RFQCO115653ITMR@ncia.nato.int

NCIA/ACQ/2022/06585

18 March 2022

Notification of Intent to Invite Bids

Provision of Wireless Connectivity for NATO Sites

RFQ-CO-115653-ITM-R

Estimated Value: EUR 811,700.00

The scope of this upcoming opportunity is for the provision of a wireless connectivity for multiple NATO sites to support ITM Remediation Phase 4 project.

The requirement is to update Cisco Prime Infrastructure wireless management tool to survey signal after installation and support activities for Cisco ISE deployment.

The formal Request for Quote (RFQ) is planned to be issued by **04 April 2022** with an anticipated Contract Award by **13 June 2022**.

The Agency anticipates issuing the RFQ in accordance with the Basic Ordering Agreement (BOA) Plus procedures, thus allowing for a bid closing date approximately four weeks after issuance of the RFQ.

NCI Agency Point of Contact

Natalia Wojciak

E-mail: RFQCO115653ITMR@ncia.nato.int



NATO Communications
and Information Agency
Agence OTAN d'information
et de communication

www.ncia.nato.int

NATO UNCLASSIFIED

Page 1 of 5

To: Distribution List

Subject: **Notification of Intent to Invite Bids**
Provision of Wireless Connectivity for NATO Sites
RFQ-CO-115636-ITM-R

References: A. AC/4-D/2261 (1996 Edition)
B. AC/4-D(2019)0004 (INV) dated 12 July 2019

1. The NCI Agency, as the Host Nation, hereby gives notice of its intent to issue a Request for Quote (RFQ) for the provision of a wireless connectivity for multiple NATO sites.
2. Attached to this letter at Annex A is a summary of the requirements. These requirements are being refined and will be included in further detail as part of the Request for Quote.
3. The reference for the Request for Quote will be **RFQ-CO-115653-ITM-R**, and all correspondence concerning this RFQ should reference this number.
4. For the purpose of planning, the estimated cost for the services and deliverables included within the scope of the intended contract is approximately EUR 811,700.00.
5. The successful bid pursuant to the RFQ will be that bid which is the lowest price and technically compliant in accordance with the evaluation criteria prescribed in the RFQ.
6. It is planned to award a single firm-fixed price contract for the entire scope of work. No partial bidding will be accepted.
7. The NCI Agency will use the Basic Ordering Agreement (BOA) Plus bidding procedures.
8. Attached to this letter at Annex B is a list of potential bidders that may be able to provide the services and equipment required for this project. This list was compiled from the companies that have an active BOA with the Agency.
9. The BOA Plus procedures allow National Responsible Authorities to nominate eligible bidders in addition to the companies identified at Annex B. Any such nominations for companies that do not have an active BOA should come from the National Authorities via their Delegation/Mission to NATO, who will provide the requisite Declaration of Eligibility (DoE). Upon receipt of the DoE, the NCI Agency Contracting Officer will add the company to the Bidders List.
10. National Responsible Authorities are kindly requested to provide a list to the NCI Agency with Declarations of Eligibility, not later than **01 April 2022**, of qualified and certified companies which may be interested in receiving a Request for Quote for this project. The Declarations of Eligibility should include the following information for each of the nominated firms: **Company Name, Point of Contact, Telephone number and E-mail address**. This information is critical to enable prompt and accurate communication with prospective bidders and should be sent to the following address:

NATO Communications and Information Agency
Attention: Ms. Natalia Wojciak
e-mail: RFQCO115653ITMR@ncia.nato.int

11. Please note that requests for participation in this competition received directly from individual companies cannot be considered, unless they hold a valid BOA with the NCI Agency.
12. The RFQ is planned to be issued by 04 April 2022, with an anticipated Bid Closing Date approximately four weeks after issuance and expected Contract Award by 13 June 2022.

13. The National Authorities are advised that the RFQ package will be NATO UNCLASSIFIED.
14. The execution of the proposed contract may require unescorted access and work of contractor personnel at NATO Class I and II security areas, and in accordance with C- M(2002)49, NATO Security Policy, personnel of the winning bidder will be required to hold individual security clearances of "NATO SECRET". Only companies maintaining such appropriate personnel clearances will be able to perform the resulting contract.
15. Please note that it is anticipated that the RFQ will contain provisions requiring bidders to clearly demonstrate in their bid their technical capability and years of relevant experience in the field of wireless infrastructure to ensure bids are received from qualified companies.
16. The NCI Agency point of contact for all information concerning this RFQ is Natalia Wojciak at email: RFQCO115653ITMR@ncia.nato.int.
17. Your assistance in this procurement is greatly appreciated.

For the Chief of Acquisition:

Natalia Wojciak
Contracting Officer

Attachment(s):
Annex A – Summary of the Requirements
Annex B – Initial List of Bidders

Distribution List for RFQ-CO-115653-ITM-R

- **NATO Delegations (Attn: Infrastructure Adviser)**
 - Albania
 - Belgium
 - Bulgaria
 - Canada
 - Croatia
 - Czech Republic
 - Denmark
 - Estonia
 - France
 - Germany
 - Greece
 - Hungary
 - Iceland
 - Italy
 - Latvia
 - Lithuania
 - Luxembourg
 - Montenegro
 - The Netherlands
 - North Macedonia
 - Norway
 - Poland
 - Portugal
 - Romania
 - Slovakia
 - Slovenia
 - Spain
 - Turkey
 - United Kingdom
 - United States

- **NATO HQ**
 - NATO Office of Resources, Management and Implementation Branch – Attn:
Deputy Branch Chief
 - Director, NATO HQ C3 Staff, Attn: Executive Coordinator
 - SACTREPEUR, Attn: Infrastructure Assistant
 - SHAPE, Attn: J3 & J2

- **Strategic Commands**
 - HQ SACT Attn: R&D Contracting Office
 - ACO Liaison Office

- **All NATEXs**

- **NCI Agency – Internal**

Annex A – Summary of the Requirements

RFQ-CO-115636-ITM-R

Provision of Wireless Connectivity for NATO Sites

1.0 INTRODUCTION

The former ITM WP1 project was initiated to deliver a new WLAN network at Wave 1 sites. However, due to unforeseen interruption of project provider activities, physical installation to support WLAN was only partially completed, and configuration never addressed.

The purpose of the ITM Remediation Phase 4 project is to complete these WLAN infrastructures in order to provide required WLAN capacity on Wave 1 sites.

The requirement is to update Cisco Prime Infrastructure wireless management tool to survey signal after installation and support activities for Cisco ISE deployment.

1.1 PROJECT SCOPE

1.1.1. Perform active/passive wireless signal survey and provide reports at the following locations:

- SHAPE, Mons, Belgium
- JFC Naples, Lago Patria, Italy
- HQ SACT, Norfolk, USA
- HQ MARCOM, Northwood, UK
- HQ LANDCOM, Izmir, Turkey
- AGS, Sigonella, Italy

1.1.2. Populate current network management and monitoring tools for wireless infrastructure: Cisco Prime Infrastructure, DX NetOps and Micro Focus Network Automation.

Function	Device	Mons	Lago Patria	Norfolk	Northwood	Izmir	Sigonella	Total
WAP	<i>Cisco var.mod</i>	304	538	128	63	283	40	1356
PoE+	Dell S3148P	41	52	0	9	37	14	153
Agg. Switch	Dell S4048-ON	4	4	4	2	2	2	4
WLC	<i>Cisco var.mod</i>	2	1	2	2	1	1	8

1.1.3. Update current version of Cisco Prime Infrastructure to 3.10 version.

1.1.4. Analyze, advise and report on Cisco ISE infrastructure located in Mons and Lago Patria.

1.1.5. Provide wireless and security expert consultancy to optimize wireless infrastructure, and provide better and more secure service.

RFQ-CO-115653-ITM-R
Annex B Initial List of Bidders

<i>Country</i>	<i>Vendor</i>
ALBANIA	TCN shpk
BELGIUM	Alfa Systems NV BT Global Services Belgium Brevco Services S.C.S. Cypros C Dell NV Dimension Data Belgium NextiraOne Nijkerk Computer Solutions BeNeLux Prodata Systems SAIT UNIFY COMMUNICATIONS Van Roey Automation NV
BULGARIA	KRISTANEA LTD. Lirex BG Ltd
CANADA	Norsat International Inc.
CROATIA	CROZ d.o.o. za informaticku djelatnost KING ICT d.o.o. Senso IS d.o.o. Span PLC
CZECH REPUBLIC	SITEL, spol. s r.o.
DENMARK	Danoffice ApS
FRANCE	ADW Network GEKA Telecom LGM MARLINK SAS Société Réseau Informatique et Gestion
GERMANY	CONET Solutions GmbH CSC Deutschland Solutions GmbH Cognizant Consulting and Services GmbH FREQUENTIS Deutschland GmbH IABG mbH KB Impuls Service GmbH OHB-System AG Pan Dacom Direkt GmbH Telespazio Germany GmbH XORTEC GmbH
GREECE	Info-Quest SA

<i>Country</i>	<i>Vendor</i>
GREECE	
HUNGARY	Honvédelmi Minisztérium Elektronikai, Logisztikai és Vagyonkezelő zrt. Kapsch BusinessCom Kft. Navigator Zrt.
ITALY	IES - S.r.L. ITEL SRL NA.EL. SRL NETGROUP SRL SIMAV SPA SMS Engineering srl TELSY S.p.A. Valtellina Spa Vitrociset S.p.A.
LATVIA	DATI Group, LLC SIA Fima
LITHUANIA	JSC FIMA (UAB)
LUXEMBOURG	SNOWBALL TECHNOLOGY SARL
NETHERLANDS	Misco Nederland BV Symbolise Tucana Telecom B.V.
NORWAY	3D perception AS Atea Norge AS
POLAND	Atende S.A.(prior ATM S.A.) Consortia Sp. z o.o. EXENCE S.A. Enamor Sp. z.o.o Newind sp. z o.o. S&T Services Polska Sp. z o.o. Siltec Sp. z.o.o. Solidex S.A. Sygnity S.A. Zbar Phu Mariusz Popena
PORTUGAL	EID S.A. VIATEL - TECNOLOGIA DE COMUNICAÇÕES S.A Warpcom Services SA
ROMANIA	AGRO-IND MANAGEMENT SRL ATOS Convergence Creators SRL Romsys SRL



<i>Country</i>	<i>Vendor</i>
ROMANIA	UTI Grup S.A.
SLOVAKIA	Aliter Technologies a.s Quadriq, a.s.
SLOVENIA	Unistar LC d.o.o.
SPAIN	INETUM Indra Sistemas S.A. KRC ESPAÑOLA, S.A.
TURKEY	E+M Elektrik Sistem Hizmetleri Ltd. Sti. HAVELSAN Hava Elektronik San. Ve Tic A.S. Kuanta Insaat Taahhut Elektronik Turizm Suta Insaat ve Muhendislik Sirketi
UNITED KINGDOM	CDW Limited GGR Communications Ltd UK General Datatech Info-Assure LTD. Softcat plc Spektrum Consulting Limited Steatite Limited Storm Technologies Ltd Systemware Europe Ltd TRICIS LIMITED
UNITED STATES	AUTOMATION INNOVATIONS LLC DRS Technical Services, Inc. DataPath Inc GOGOZ.COM, INC. LTI DataCom Inc. ManTech International Corporation PlanIT Group LLC Sub U Systems, Inc. Trace Systems VECTOR IT SOLUTIONS INC Vykin Corporation World Wide Technology Inc. XTec, Incorporated
Total :	109