



ΕΛΛΗΝΙΚΗ ΔΗΜΟΚΡΑΤΙΑ  
Μόνιμη Αντιπροσωπεία της Ελλάδος  
στο ΝΑΤΟ

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Βρυξέλλες, 16 Μαρτίου 2022  
Α.Π.: 1441

ΠΡΟΣ: ΥΠΟΥΡΓΕΙΟ ΕΘΝΙΚΗΣ ΑΜΥΝΑΣ  
- ΓΔΑΕΕ/ΔΑΕΤΕ (μ.η.)

ΚΟΙΝ.: ΥΠΟΥΡΓΕΙΟ ΕΞΩΤΕΡΙΚΩΝ ΓΕΕΘΑ  
- κ. Δ' Γενικό Διευθυντή - Γ2 Διεύθυνση  
- Δ2 Διεύθυνση

ΥΠΟΥΡΓΕΙΟ ΑΝΑΠΤΥΞΗΣ  
- Γενική Γραμματεία Εμπορίου (μ.η.)  
- Γενική Γραμματεία Βιομηχανίας/  
Διεύθυνση Διεθνών Βιομηχανικών  
Σχέσεων (μ.η.)

ΤΕΧΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΛΛΑΔΟΣ  
- Διεύθυνση Επαγγελματικής  
Δραστηριότητας (μ.η.)

ΘΕΜΑ: Ειδοποίηση Εκδήλωσης Ενδιαφέροντος σε Διαγωνιστική Διαδικασία IFB-FSP FMA IKT 2022-006, Έργου: "Restore Joint Warfare Center (JWC) AV/CIS Support Systems In Stavanger, Norway, S/N: 2018/9TI11113-0"

Διαβιβάζεται, συνημμένως, σχετική ειδοποίηση εκδήλωσης ενδιαφέροντος (Notification of Intend/NOI), σε εν θέματι διεθνή διαγωνιστική διαδικασία (International Competitive Bidding/ICB), εκ μέρους Νορβηγίας ως φιλοξενούντος έθνους.

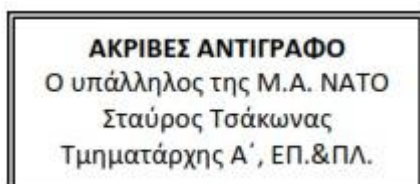
Καταληκτική ημερομηνία εκδήλωσης ενδιαφέροντος και υποβολής δήλωσης επιλεξιμότητας (Declaration of Eligibility/DoE) ορίζεται η 28<sup>η</sup> Απριλίου τ.έ.

Ενδιαφερόμενες εταιρίες δύνανται αναζητήσουν πληροφορίες μέσω καθορισμένου σημείου επαφής (Point of Contact/POC, βλ. παρ. 7 ειδοποιήσεως).

Παρακαλούμε για τις ενέργειές σας.

Λ Α Μ Π Ρ Ι Δ Η Σ

Συν. σελ.: 8





PERMANENT DELEGATION  
OF NORWAY TO NATO

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See Distribution List at Annex A

Date: 16 March 2022

Our Reference: 2022/0049-6  
324.2 EAF

## Notification of Intent to Invite Bids for International Competitive Bidding (NOI) - Restore Joint Warfare Center (JWC) AV/CIS Support Systems in Stavanger, Norway

Please find attached a Notification of Intent to Invite Bids for International Competitive Bidding regarding Restore Joint Warfare Center AV/CIS Support Systems in Stavanger, Norway.

Please be aware that the Norwegian Defence Materiel Agency/Communication and Information System Division (NDMA/CIS) shall be provided with a Declaration of Eligibility no later than April 28th 2022.

This NOI has also been sent directly to your embassies in Norway.

Endre Alvestad Folden  
Assistant Defence Counsellor

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[www.norway-nato.org](http://www.norway-nato.org)

## Annex A

### Distribution List for Official Notification of Intent to Call for Bids

IFB FSP FMA IKT 2020-010

Sent by E-mail to the official NATO addresses:

NATO Delegations (Attn: Investment Committee Adviser):

Albania	1
Belgium	1
Bulgaria	1
Canada	1
Croatia	1
Czech Republic	1
Denmark	1
Estonia	1
France	1
Germany	1
Greece	1
Hungary	1
Iceland	1
Italy	1
Latvia	1
Lithuania	1
Luxembourg	1
Montenegro	1
The Netherlands	1
Norway	1
Poland	1
Portugal	1
Romania	1
Slovakia	1
Slovenia	1
Spain	1
Turkey	1
United Kingdom	1
United States	1

***Distribution for information:***

NATO Office of Resources



**NORWEGIAN DEFENCE  
MATERIEL AGENCY**

To: See Distribution List at Annex A

Subject Notification of Intent to Invite Bids for International Competitive Bidding (NOI).

Restore Joint Warfare Center (JWC) AV/CIS Support Systems in Stavanger, Norway

**IFB-FSP FMA IKT 2022-006**

References: A. AC/4-2261 (1996 Edition)  
B. C-M(2002)49 – NATO Security Policy

1. Norwegian Defense Materiel Agency CIS Division (NDMA CIS) acting as Host Nation for subject project, is hereby issuing the Notification of Intent to Invite Bids in accordance with the NATO-document at reference A. The project Restore JWC AV/CIS Support Systems with NATO serial number 2018/9TI11113-0, will replace and modernize existing CIS/AV equipment at JWC in Stavanger, Norway.
2. An overview of the requirements for this Invitation for Bids (IFB) is summarized in Annex B hereto.
3. The estimated investment cost for the services and deliverables included within scope of the intended contract is estimated at €3 900 000.
4. This will be a single turnkey contract with expected duration of approximately **3 years**. It is planned to place a single contract with one Contractor who provides the lowest priced technically compliant bid. No partial bidding shall be allowed. The Contractor will be able to use sub-contractors.
5. Following the expected authorization by NATO, the IFB is planned to be issued by end of **June 2022** with a Bid Closing Date in **Q3 2022**, and an anticipated Contract Award in **Q4 2022**. A Bidders Conference has been planned for **September 2022** either *physically* in the **Stavanger-area** or *virtually*. The Purchaser reserves the right to amend these dates at their discretion.
6. Pursuant to Paragraph 6 of Reference A, National Representatives are kindly requested that NDMA CIS be provided with a Declaration of Eligibility, not later than **April 28<sup>th</sup> 2022**, of qualified and certified firms, which are interested in bidding for this project. In addition to the certifications required under this NOI, the Declarations of Eligibility shall include the following information for each of the nominated firms: name of the firm, telephone number, e-mail address, and Point of Contact. This information is critical to enable smooth communication with prospective Bidders and should be sent to the following address:
7. Norwegian Defense Material Agency CIS Division  
Attention: **Kristin Gjessing**, Contracting Officer.  
Telephone number: +47 67 86 20 70  
E-mail: kgjessing@mil.no

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8. It is emphasized that requests for participation in this competition received directly from individual firms cannot be considered.
9. Bidders will be required to declare a bid validity of twelve (12) months from closing date for receipt of bids.
10. National Authorities are advised that the IFB Package will be NATO UNCLASSIFIED. However, execution of the proposed contract will require access and work of Contractor personnel at a classified site and personnel of the winning bidder will be required to hold individual security clearances of "NATO SECRET". This also applies to sub-contractors or any other individual the Contractor request access for. Only companies maintaining appropriate personnel clearances will be able to perform the resulting contract. Bidders are to note that contract award will not be delayed in order to allow Contractor personnel to obtain missing/such security clearances.
11. Prospective Bidders will be invited to participate in a Bidders Conference that are currently scheduled to be held in **September 2022**.
12. The reference for the IFB is **FSP FMA IKT 2022-006**, and all correspondence concerning this IFB should reference this number.
13. Your assistance in this procurement is greatly appreciated.

FOR THE DIRECTOR OF ACQUISITION:

Kristin Gjessing  
Contracting Officer

Enclosures:

Annex A (Distribution List for Official Notification of Intent to Call for Bids)  
Annex B (Work Summary Description of Project Scope)

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**Annex A**

**Distribution List for Official Notification of Intent to Call for Bids**

**IFB FSP FMA IKT 2020-010**

**NATO Delegations (Attn: Investment Committee Adviser):**

Albania	1
Belgium	1
Bulgaria	1
Canada	1
Croatia	1
Czech Republic	1
Denmark	1
Estonia	1
France	1
Germany	1
Greece	1
Hungary	1
Iceland	1
Italy	1
Latvia	1
Lithuania	1
Luxembourg	1
Montenegro	1
The Netherlands	1
Norway	1
Poland	1
Portugal	1
Romania	1
Slovakia	1
Slovenia	1
Spain	1
Turkey	1
United Kingdom	1
United States	1
<b>Forsvars- og sikkerhetsindustriens forening, Norway</b>	<b>1</b>

**Embassies in Norway (Attn: Commercial Attaché):**

Albania	1
Belgium	1
Bulgaria	1
Canada	1
Croatia	1
Czech Republic	1
Denmark	1
Estonia	1
France	1
Germany	1
Greece	1
Hungary	1
Iceland	1
Italy	1
Latvia	1
Lithuania	1
Luxembourg	1
Montenegro	1
The Netherlands	1
Poland	1
Portugal	1
Romania	1
Slovakia	1
Slovenia	1
Spain	1
Turkey	1
United Kingdom	1
United States	1

***Distribution for information:***

**NATO HQ**

NATO Office of Resources	1
Capability Implementation Branch – Attn: Deputy Branch Chief	

## **Annex B**

### **Project Serial 2018/09TI11113 - 0**

## **Work Summary Description of Project Scope**

### **1. Background**

Joint Warfare Center's main task is to promote and conduct combined and joint training at the operational level, incorporating innovation, experimentation, analyses and doctrine development to maximize transformational synergy in order to improve NATO's capability, interoperability and military effectiveness. The JWC utilizes a large number of AV/CIS support systems to be able to provide the proper environment to support its mission. Some of the AV/CIS and media distribution systems at JWC are currently outdated and this project will replace and/or upgrade them.

### **2. Operational Objective**

The objectives of the project are to update and upgrade the AV/CIS, media distribution and WiFi systems at the JWC. To do this, the scope of this project includes:

- Replacement of the existing KVM Matrix switch system, including extenders and control system
- Restoration of CIS capabilities in large auditorium, including:
  - Removal of existing projector and canvas
  - provision of large LED video wall system and side displays
  - replacement of auditorium control systems, internal PTZ-cameras and video
  - replacement of lectern
- Provision and installation of a Digital Signage system including replacement of existing Information Screens
- Replacement/upgrading and expansion of existing WiFi LAN system.

### **3. Contract Scope of Work Description**

**NOTE:** The KVM Matrix Switch to be provided by the contractor shall be manufactured by the company Thinklogical (A Belden Brand). The control system to be provided shall be manufactured by the company Crestron, and the network equipment for the WiFi LAN system provided shall be manufactured by the CISCO company. The other equipment in the future configuration is not brand-named.

The project will replace existing outdated equipment by providing equipment, installation and configuration at the JWC site in Stavanger, Norway. The selected Contractor will also be responsible for the integration and interconnection of his equipment against existing equipment and system components that will be kept from the current configuration.



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All procurement elements including installation, cabling, software, installation, configuration, testing, documentation, warranty support and other services as specified. All items provided shall be Commercial off-the-shelf.

The required civil works in support will be executed by the Norwegian Defense Estates Agency who will work closely with the selected contractor.

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