



ΕΛΛΗΝΙΚΗ ΔΗΜΟΚΡΑΤΙΑ  
Μόνιμη Αντιπροσωπεία της Ελλάδος  
στο ΝΑΤΟ

Αρμόδιος: Ασχος (ΜΕ) Δημήτριος Κανταρτζόγλου  
Τηλ.: +32 2 707 6734  
e-mail: [d.kantartzoglou@grdel-nato.be](mailto:d.kantartzoglou@grdel-nato.be)

Βρυξέλλες, 11 Νοεμβρίου 2021  
Α.Π.: 5745

ΠΡΟΣ: ΥΠΟΥΡΓΕΙΟ ΕΘΝΙΚΗΣ ΑΜΥΝΑΣ  
- ΓΔΑΕΕ/ΔΑΕΤΕ (μ.η.)

ΚΟΙΝ.: ΥΠΟΥΡΓΕΙΟ ΕΞΩΤΕΡΙΚΩΝ  
- κ. Δ' Γενικό Διευθυντή  
- Δ2 Διεύθυνση

ΥΠΟΥΡΓΕΙΟ ΕΘΝΙΚΗΣ ΑΜΥΝΑΣ  
ΓΕΕΘΑ  
- Γ' Κλάδος  
- Γ2 Διεύθυνση

ΥΠΟΥΡΓΕΙΟ ΑΝΑΠΤΥΞΗΣ  
- Γενική Γραμματεία Εμπορίου (μ.η.)  
- Γενική Γραμματεία Βιομηχανίας/  
Διεύθυνση Διεθνών Βιομηχανικών  
Σχέσεων (μ.η.)

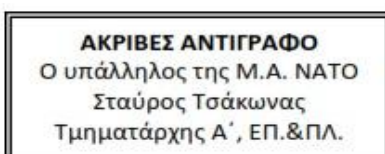
ΤΕΧΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΛΛΑΔΟΣ  
- Διεύθυνση Επαγγελματικής  
Δραστηριότητας (μ.η.)

ΘΕΜΑ: 1<sup>η</sup> Τροποποίηση Ειδοποίησης Εκδήλωσης Ενδιαφέροντος (ΝΟΙ), σε Διαγωνιστική Διαδικασία για το Έργο: «Reorganisation of Ship-Shore-Ship Buffer (SSSB) Capability Including Associated Communications Systems» (SERIAL 2015/OCM03072 - 02,03 & 05)

1. Διαβιβάζεται, συνημμένως, 1<sup>η</sup> Τροποποίηση Ειδοποίησης Εκδήλωσης Ενδιαφέροντος (Notification of Intent/NOI) διαγωνιστικής διαδικασίας International Competitive Bidding (ICB), εκ μέρους ΝCΙΑ, ως φιλοξενούντος έθνους, για υλοποίηση εν θέματι έργου σε Ηνωμένο Βασίλειο, Ελλάδα και Ολλανδία, Π/Υ 30,849,828 €.
2. Επισημαίνεται ότι σε παράρτημα C (Annex C) περιλαμβάνονται οι μέχρι σήμερα επιλέξιμες ελληνικές εταιρίες.
3. Σε περίπτωση ύπαρξης νέου ενδιαφερομένου, καταληκτική ημερομηνία υποβολής δήλωσης επιλεξιμότητας, Declaration of Eligibility (DOE), σε ΝCΙΑ, ορίζεται η 15<sup>η</sup> Δεκεμβρίου τ.έ.
4. Ενδιαφερόμενες εταιρίες δύνανται αναζητήσουν πληροφορίες μέσω καθορισμένου σημείου επαφής (Point of Contact/POC, βλ. παρ. 9 τροποποιήσεως).
5. Παρακαλούμε για τις ενέργειές σας.

Λ Α Μ Π Ρ Ι Δ Η Σ

Συν. σελ.: 8





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**Acquisition Directorate**

Boulevard Leopold III  
B-1110 Brussels, Belgium

Telephone: +32 (0)2 707 8421  
Fax: +32 (0)2 707 8421

NCIA/ACQ/2021/07405  
11 November 2021

**Amendment 1 to Notification of Intent to Invite International Competitive Bids**

**Reorganisation of Ship-Shore-Ship Buffer (SSSB) Capability Including  
Associated Communications Systems**

**IFB-CO-15577-SSSB**

**€30,849,828**  
(estimated value)

The project Reorganisation of Ship-Shore-Ship Buffer (SSSB) Capability Including Associated Communications Systems, with serial 2015/OCM03072-02,03&05, will replace and modernize existing SSSB obsolete radio and control equipment in The United Kingdom (three sites), Greece (six sites) and The Netherlands (four sites).

The scope of the project is broken down into Work Package 1 (Civil Works and Site Preparation) and Work Package 2 (Radio Communications Subsystem and Data Link Communication Upgrade).

The formal Invitation for Bid (IFB) is planned to be issued in **Q1 2022**, with a Bid Closing Date in **Q3 2022**, and an anticipated Contract Award in **Q4 2022**.

NCI Agency Point of Contact: Mr. Martin Steenwege, Senior Contracting Officer

E-mail: [IFB-CO-15577-SSSB@ncia.nato.int](mailto:IFB-CO-15577-SSSB@ncia.nato.int)



NATO Communications  
and Information Agency  
Agence OTAN d'information  
et de communication

[www.ncia.nato.int](http://www.ncia.nato.int)

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To: Permanent Representation of Greece to NATO

Subject: Amendment 1 to Notification of Intent to Invite Bids for International Competitive Bidding

Reorganisation of Ship-Shore-Ship Buffer (SSSB) Capability Including Associated Communications Systems

**IFB-CO-15577-SSSB**

References:

- A. AC/4(PP)D/28149 (United Kingdom)
- B. AC/4(PP)D/28150 (Greece)
- C. AC/4(PP)D/28151 (The Netherlands)
- D. AC/4-DS(2020)0009
- E. AC/4-2261 (1996 Edition)
- F. C-M(2002)49 – NATO Security Policy
- G. Issuance of Notification of Intent (NOI) “NCIA/ACQ/2020/6716” dated 21 October 2020

1. Notice has been given, through Reference G, of the intent of the NCI Agency to invite bids for the subject competition, and invited National Authorities to provide “Declarations of Eligibility” (DOE) of qualified and certified firms which may be interested in receiving the IFB for this requirement. For your information, please find in Annex C the list of eligible Bidders nominated by your Nation at the time of NOI Amendment 1 release. No new DOEs are required for the nominated Bidders at Annex C, unless any of the information requested in paragraph 9 has changed.
2. In this Amendment 1 we hereby extend the Closing Date for Nominations of new Prospective Bidders by their National Authorities to **15 December 2021**.
3. The NATO Communications and Information Agency (NCI Agency), acting as Host Nation, in accordance with Paragraph 6 of Reference E, intends to invite bids to Reorganize and Modernize Ship-Shore-Ship Buffer (SSSB) in The United Kingdom, Greece and The Netherlands. Release of this IFB is subject to prior authorization from the NATO Investment Committee, currently envisaged for **Q4 2021**.
4. An overview of the requirements for this IFB are summarised in Annex A hereto.
5. The estimated investment cost for the services and deliverables included within scope of the intended Contract is estimated at €30,849,828, as set forth in References A to D.
6. This will be a single Firm Fixed Price contract with expected duration of approximately **46 months**. It is planned to place a single Contract with one Contractor. No partial bidding shall be allowed.
7. Subject to appropriate second stage authorization from the NATO Investment Committee, the NCI Agency intends to use the standard International Competitive Bidding (ICB) Procedure, i.e. lowest priced technically compliant bid.
8. The IFB is planned to be issued by end of **February 2022**, with a Bid Closing Date in **Q3 2022**, and an anticipated Contract Award in **Q4 2022**. A Bidders Conference is planned for **March 2022**. Contract Award is subject to funding priority and availability as

determined by the NATO Investment Committee. The Purchaser reserves the right to amend these dates at their discretion.

9. Pursuant to Paragraph 6 of Reference E, National Representatives are kindly requested that the NCI Agency be provided with a DOE, not later than **15 December 2021**, of qualified and certified firms, which are interested in bidding for this project. In addition to the certifications required under this NOI, the DOE shall include the following information for each of the nominated firms: **name of the firm, telephone number, fax number, e-mail address, and Point of Contact**. This information is critical to enable smooth communication with prospective Bidders and should be sent to the following address:

NATO Communications and Information Agency  
Boulevard Leopold III, 1110 Brussels, Belgium  
Attention: Mr. Martin Steenwege – Senior Contracting Officer  
Tel: +32 (2) 707 8335  
E-mail: [IFB-CO-15577-SSSB@ncia.nato.int](mailto:IFB-CO-15577-SSSB@ncia.nato.int)

10. It is emphasized that requests for participation in this competition received directly from individual firms cannot be considered.
11. Bidders will be required to declare a bid validity of twelve (12) months from closing date for receipt of bids, supported by a Bid Guarantee of Euro €300,000 (three hundred and thousand euro). Should the selection and award procedure extend beyond 12 months after Bid Closing Date, firms will be requested to voluntarily extend the validity of their bids and Bid Guarantee accordingly. Bidders may decline to do so; withdraw their bid and excuse themselves from the bidding process without penalty.
12. National Authorities are advised that the IFB Package will be **NATO RESTRICTED**. However, execution of the proposed Contract will require unescorted access and work of Contractor personnel at NATO Class II security areas and in accordance with Reference F, personnel of the winning Bidder will be required to hold individual security clearances of **NATO SECRET**. Only companies maintaining appropriate personnel clearances will be able to perform the resulting Contract. Bidders are to note that Contract Award will not be delayed in order to allow Contractor personnel to obtain missing clearances.
13. The reference for the IFB is IFB-CO-15577-SSSB and all correspondence concerning this IFB should reference this number.
14. Your assistance in this procurement is greatly appreciated.

FOR THE DIRECTOR OF ACQUISITION:

Elena Iftimie-Paraschiv  
Senior Contracting Assistant



Enclosures:

Annex A (Work Summary Description of Project Scope)

Annex B (Distribution List for Amendment 1 to Notification of Intent to Call for Bids)

Annex C (Eligibility List of Prospective Bidders at the time of NOI Amendment 1 release)

## **Annex A**

### **Project Serial 2015/0CM03072 - 02, 03 & 05**

### **Work Summary Description of Project Scope**

#### **1. Background**

The SSSB is a real time digital link buffer system supporting the exchange of tactical information between the NATO Air Defence Ground Environment (NADGE) system, Airborne Early Warning (AEW) systems and Naval Forces by the use of NATO data Link 1, 11, 11B and Link 22.

The current SSSB equipment is old and suffers from repeated failures. There is a need to reorganize and recover full functionality of existing SSSB communication systems due to the obsolescence of presently installed radio systems and intra-sites communications and to prepare the floor for the migration to Link 22 and the relevant modernization driving requirements.

#### **2. Operational Objective**

The objectives of the project are to provide:

- Seamless, resilient, flexible bearer services and connectivity between Operational Forces and NATO Commands, supporting operations while static and deployed sites are available;
- Effective non-SATCOM wireless transmission services at Line of Sight (LOS) and Beyond Line Of Sight (BLOS);
- Exploitation of the full electromagnetic-spectrum capability to provide survivable wireless services and systems in support of NATO operations;
- Deployment of wireless capability whenever needed throughout and beyond the NATO Area of Responsibility in accordance with NATO Ministerial Guidance;
- Management and adaptation of wireless-system and service configurations to provide maximum capacity consistent with the physical and threat environment;
- Interfacing of wireless-system and NATO Command Structure;
- Configuration and organization of wireless transmission and networking services;
- Future integration into Allied Command & Control Systems (ACCS);
- Multi-Link-11 network capability;
- Multi-Link-22 network capability;

- Full Communication Control for Data and Voice services;
- Tactical Voice communications.
- Advanced maintenance and analysis capabilities for exchange of:
  - Link 11 Tactical Data (STANAG 5511, STANAG 5601, MIL-STD-188-110, MIL-STD-188-203-1A, SPAWAR-S-850);
  - Link 22 Tactical and Technical Data (STANAG 4372 Ed 3, STANAG 4430, STANAG 4203, STANAG 4205, STANAG 4285, STANAG 4372, STANAG 4415, STANAG 4444, STANAG 4529, STANAG 4539, STANAG 5522);

### **3. Contract Scope of Work Description**

The project will replace and modernize existing SSSB obsolete radio and control equipment in The United Kingdom (three sites), Greece (six sites) and The Netherlands (four sites).

The scope of the project is broken down into Work Package 1 (Civil Works and Site Preparation) and Work Package 2 (Radio Communications Subsystem and Data Link Communication Upgrade).

Work Package 1 Civil Works and Site Preparation is mainly related to antenna site preparation, building refurbishment and provision of new buildings to host radio equipment.

Work Package 2 Radio Communications Subsystem and Data Link Communication Upgrade is mainly related to replacement of HF transmitters and receivers with new solid-state equipment. Replacement of UHF amplifier's with new equipment supporting the SATURN standard. Replacement of HF and UHF antennas, supply and installation of new time of day cabling, wiring, connectors and all necessary adaptation to the buildings in terms of penetration and lightning protection system.

**Annex B**

**Distribution List for Amendment 1 to Notification of Intent to Call  
for Bids**

**IFB-CO-15577-SSSB**

**NATO Delegations (Attn: Investment Committee Adviser):**

Greece 1

**Embassy in Brussels (Attn: Commercial Attaché):**

Greece 1



## Annex C

### Eligibility List of Prospective Bidders at the time of NOI Amendment 1 release

Prospective Bidder	Nominated By	Point Of Contact	Email	Security Clearance
INTRACOM DEFENSE SINGLE MEMBER SA	Greece	Vasilios PASIAS	vpas@intracom defense.com	NS
INTRACOM TELECOM SA	Greece	Konstantinos ZYGOURAKIS	kzyg@intracom -telecom.com	NS
SCYTALYS SA	Greece	Nikolaos KARAVASSILE S	nikos.karavassil es@scytalys.co m	NS
SPACE HELLAS SA	Greece	Dimitrios CHRYSANTHO POULOS	dchrysanthopou los@space.gr	NS
SSA SA	Greece	Seraphim SEFERIADES	seraphim@ssa. gr	NS
THALES HELLAS	Greece	Athanasios GEORGIADIS	thanos.georgiad is@thalesgroup .com	NS