



**ΕΛΛΗΝΙΚΗ ΔΗΜΟΚΡΑΤΙΑ**  
Μόνιμη Αντιπροσωπεία της Ελλάδος  
στο ΝΑΤΟ

**ΑΔΙΑΒΑΘΜΗΤΟ**  
**ΕΠΕΙΓΟΝ**

**Αρμόδιος:** Ασχος (ΜΕ) Δημήτριος Κανταρτζόγλου Βρυξέλλες, 01 Απριλίου 2021  
**Τηλ.:** +32 2 707 6734 **Α.Π.:** 1675  
**Ηλεκ.**  
**Δνση:** **d.kantartzoglou@grdel-nato.be**

**ΠΡΟΣ:** ΥΠΕΘΑ/ΓΔΑΕΕ/ΔΑΕΤΕ (μ. η.)

**ΚΟΙΝ.:** ΥΠΕΞ/Δ' Γεν. Δ/ντη  
ΥΠΕΞ/Δ2 Δ/νση  
ΓΕΕΘΑ/Γ2 (μ. ΓΕΕΘΑ)  
Υπουργείο Ανάπτυξης  
/Γενική Γραμματεία Εμπορίου (μ.η.)  
Πλ.Κάνιγγος  
Υπουργείο Ανάπτυξης  
/Γενική Γραμματεία Βιομηχανίας (μ.η.)  
/Δνση Διεθνών Βιομηχανικών Σχέσεων  
Πλ.Κάνιγγος  
Τεχνικό Επιμελητήριο Ελλάδος  
/Δνση Ε Επαγγελματικής Δραστηριότητας, (μ.η.)  
Νίκης 4

**ΘΕΜΑ:** 4<sup>η</sup> Τροποποίηση Αίτησης Υποβολής Προσφορών, RFQ-CO-115335-TVV, Διαγωνιστικής Διαδικασίας: «Provision of Hardware and Software Components for the Test, Validation and Verification (TV&V)»

1. Διαβιβάζεται, συνημμένως, 4<sup>η</sup> τροποποίηση αίτησης υποβολής προσφορών (Request for Quotation/RFQ), διαγωνιστικής διαδικασίας Basic Ordering Agreement (BOA), εκ μέρους ΝCΙΑ, ως φιλοξενούντος έθνους.
2. Καταληκτική ημερομηνία υποβολής προσφορών, παραμένει η Παρασκευή, 9<sup>η</sup> Απριλίου 2021, 12:00 τ.ώ.
3. Ενδιαφερόμενες εταιρίες αναζητήσουν πληροφορίες μέσω καθορισμένων σημείων επαφής (Point of Contact/ΠΟC, βλ. παρ.3 τροποποίησης).
4. Παρακαλούμε για τις ενέργειές σας.

**ΛΑΜΠΡΙΔΗΣ**

Συν. Σελ: 14

**ΑΚΡΙΒΕΣ ΑΝΤΙΓΡΑΦΟ**  
Η υπάλληλος της Μ.Α. ΝΑΤΟ  
Αικατερίνη Νικάκη  
ΠΕ ΕΠ&ΠΛ Α'



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Acquisition Directorate

Graham Hindle

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Telephone: +32 (0)2 707 8857

NCIA/ACQ/2021/06760

01 April 2021

To : Prospective Bidders

**Amendment 4 to RFQ-CO-115335-TVV**

**Responses to Clarification Requests**

Subject : **RFQ-CO-115335-TVV: PROVISION OF HARDWARE AND SOFTWARE COMPONENTS FOR THE TEST, VALIDATION AND VERIFICATION (TV&V)**

Reference(s) : A. AC/4-D(2019)0004 (INV)  
B. Acquisition Management Directive 6.1 dated 7 June 2017, Para 4.1.5, The Restricted Contract Awards Board  
C. AC/4-DS(2019)0023-COR1 (INV)  
D. Issuance of RFQ-CO-115335-TVV dated 05 March 2021  
E. Issuance of RFQ-CO-115335-TVV\_Amendment 1 dated 16 March 2021  
F. Issuance of RFQ-CO-115335-TVV\_Amendment 2 dated 23 March 2021  
G. Issuance of RFQ-CO-115335-TVV\_Amendment 3 dated 31 March 2021

Dear Sir/Madam,

1. The purpose of this Amendment 4 to RFQ-CO-115335-TVV is to provide all Prospective Bidders with the NCI Agency answers to Clarification Requests (CR) received to date for the subject RFQ. The Purchaser-provided responses to CR are issued as Annex A to this letter.
2. All other RFQ documents remain unchanged in this Amendment.
3. The NCI Agency point of contact for all information concerning this RFQ is Mr. Graham Hindle, Senior Contracting Officer, and Gracja Jablonska who may be reached at [Graham.Hindle@ncia.nato.int](mailto:Graham.Hindle@ncia.nato.int) and [Gracja.Jablonska@ncia.nato.int](mailto:Gracja.Jablonska@ncia.nato.int)



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4. The reference for the RFQ is **RFQ-CO-115335-TVV**, and all correspondence concerning this RFQ shall reference this number.
5. **THE CLOSING TIME FOR SUBMISSION OF BIDS IN RESPONSE TO THIS REQUEST FOR QUOTE IS AT 12:00 HOURS (BRUSSELS LOCAL TIME) ON 09 APRIL 2021.**

For the Director of Acquisition



Graham Hindle  
Senior Contracting Officer

**Attachments:**

- A. Responses to Clarification Requests received for RFQ-CO-115335-TVV, Amendment 4.



**Annex A**

**RFQ-CO-115335-TVV**

**ADMINISTRATIVE or CONTRACTUAL CLARIFICATION REQUESTS (CR)**

Index No.	RFQ Source Document	RFQ Paragraph Reference	Bidder's Question	NCI Agency's Response	RFQ Package Amended	CR Released in AMD #
CR#1	Book I, Annex A Bidding Sheets	CLIN 1.2	The request for quotation includes Server A (CLIN 1.2) Unfortunately, this product already has End of Sales status. There are two options: 1. Enter a new configuration; 2. Refurbished product; in this case, however, the warranty period is only 1 year	For the dis-continued HP C Computers: we do not accept refurbished Hpe models nor Hpe vendor Offered Synergy line hence for the Servers A hardware, if not able to be offered new, alternately we can accept additional server model B devices including their associated CLIN line items 5.2.1.4 to 5.2.1.18.	No	<b>AMD1</b>
CR#2	Book I, Annex A Bidding Sheets	CLIN 1.1	Please give me more information about this item (Part No.) 5.2.2.2 for example AT-MC101XL-60 Allied Telesis 100TX (RJ-45) to 100 FY (ST) media converter or AT-MC102XL-60 Allied Telesis 100TX (RJ-45) to 100FX (SC) media converter	We can only accept the specific model stated in the CLIN. Allied Telesis media converter Para 5.2.2.2. Part Number: AT-DMC1000/LC-00	No	<b>AMD1</b>

CR#3	Book I, Annex A Bidding Sheets	CLIN 2.0	CLIN 2.0 Please provide the original contract number so we can know what we need to bid on for renewal	<p>SN's of the actual devices below, this is what the suppliers should refer to:</p> <p>Inclusion of NBD support for HPe SN6000 SAN switches:</p> <ul style="list-style-type: none"> <li>- BRW1921N01K OEM Serial Number CZC721JEA0</li> <li>- BRW1917N00N OEM Serial Number CZC717JD69</li> </ul> <p>Location Network Domain Type Model Serial Number</p> <p>TH MER TESTBED.PMIC 3PAR1 HPE 3PAR 3PAR STORESERV 8450 CZ3726AEW1</p> <p>TH MER TESTBED.PMIC 3PAR2 HPE 3PAR 3PAR STORESERV 8450 CZ3726AEW0</p> <p>TH MER TESTBED.PMIC 3PAR3 HPE 3PAR StoreServ 8200 CZ372473E7</p> <p>TH MER TESTBED.PMIC 3PAR4 HPE 3PAR StoreServ 8200 CZ372473E6</p> <p>TH MER TESTBED.PMIC HPE StoreOnce StoreOnce 5100 CZ37246001</p>	No	<b>AMD1</b>
CR#4	Book I, Annex A Bidding Sheets	CLIN 1.1	<p>Could you please more specify these items from bidding sheets :</p> <ul style="list-style-type: none"> <li>- 5.2.2.1 Dell 24 inch monitor</li> <li>- 5.2.2.3 Dell UltraSharp 32 inch monitor or PN</li> </ul>	<p>1.1.1 Dell 24 inch monitor Para 5.2.2.1 Dell Model Model P2419H;</p> <p>1.1.3 Dell Ultrasharp 32 inch monitor Para.5.2.2.3 DellModel U3219Q</p>	No	<b>AMD2</b>

CR#5	Book I, Annex A Bidding Sheets	CLIN 1.1	Please can we get a serial number for the below system this will be going into ? HPE 3PAR 8000 3.84TB+SW SFF SSD	Will need to be fit for purpose on either of the following systems;Model Serial Number: 3PAR STORESERV 8450 CZ3726AEW1; 3PAR STORESERV 8450 CZ3726AEW0	No	<b>AMD2</b>
CR#6	Book I, Annex A Bidding Sheets	CLIN 2.0	Please can we get also the serial numbers for the devices needing to be covered below ?  HPE Support renewal HPE Foundation Care NBD SVC for HPE StoreOnce 5100 ( 18 months) HPE Support renewal HPE Foundation Care NBD SVC for HP 3PAR StoreServ 8200 2N (18 months) HPE Support renewal HPE Foundation Care NBD SVC for HP 3PAR StoreServ 8200 2N (18 months) HPE Support renewal HPE Foundation Care NBD SVC for HP 3PAR StoreServ 8450 4N (18 months) HPE Support renewal HPE Foundation Care NBD SVC for HP 3PAR StoreServ 8450 4N (18 months) HPE Support renewal HPE Foundation Care NBD SVC for HPE SN6000B 16Gb 48/48 Pwr Pk+ FC Swch (18 months)	Please see the:Type Model Serial Number Part number: HPE 3PAR 3PAR STORESERV 8450 CZ3726AEW1  HPE 3PAR 3PAR STORESERV 8450 CZ3726AEW0  HPE 3PAR STORESERVE 8200 CZ372473E7  HPE 3PAR STORESERVE 8200 CZ372473E6  HPE StoreOnce Store Once 5100 CZ37246001  HPSN6000B SAN Switch CZC717JD69 BRW1921N01K  HPSN6000B SAN Switch CZC721JEA0 BRW1917N00N	No	<b>AMD2</b>

CR#7	Book I, Annex A Bidding Sheets	CLIN 1.2, CLIN 1.3	<p>1. The request for quotation includes item 5.2.4.2. HPE DL380 Gen10 Intel Xeon-Silver 4116. Will Intel Xeon-Silver 4214 be accepted by the contracting authority?</p> <p>2. Please confirm that the contracting authority requires 1 piece per server (in total 3 pieces per 3 servers) - item 5.2.4.12 .</p> <p>3. Since server A 5.2.3.1 – 5.2.3.8 has End of Sales status within the meaning of Amendment 1 as an alternative can be used server 2 – we ask you to confirm the quantity for price proposal.</p>	<p>1.The offered processor is technically the successor; it is acceptable.</p> <p>2. The server configuration must adhere to 2x PDU's (5.2.4.12) per server.</p> <p>3. Minimum of 3x "server 2" configurations need to be offered.</p>	No	<b>AMD2</b>
CR#8	Book I, Annex A Bidding Sheets	CLIN 1.1	<p>Could you please clarify what type should be the converterSingle mode or Multi modeIf your requirement is for Single mode – for what distance 100MB or 1GBCould you please clarify connectors type.</p>	See CR#2	No	<b>AMD3</b>
CR#9	Book I, Annex A Bidding Sheets	CLIN 1.1	<p>Obsolete product. Is it acceptable to offer HPE 32GB (1x32GB) Dual Rank x4 DDR4-2933 CAS-21-21-21 Registered Smart Memory Kit?</p>	yes	No	<b>AMD3</b>
CR#10	Book I, Annex A Bidding Sheets	CLIN 1.2	<p>related to: 5.2.3.,5.2.3.2,5.2.3.3,5.2.3.4,5.2.3.5, 5.2.3.6,5.2.3.7,5.2.3.8</p>	See CR#1, however offered quantity of Server B model should be 3x	No	<b>AMD3</b>

CR#11	Book I, Annex A Bidding Sheets	CLIN 1.3	HPE DL380 Gen10 Intel Xeon-Silver 4116	See CR#7 AMD2	No	<b>AMD3</b>
CR#12	Book I, Annex A Bidding Sheets	CLIN 1.3	Obsolete product. Is it acceptable to offer: HPE 32GB (1x32GB) Dual Rank x4 DDR4-2933 CAS-21-21-21 Registered Smart Memory Kit	Yes, as long as the solution is vendor supported and compatible with the CPU's.	No	<b>AMD3</b>
CR#13	Book I, Annex A Bidding Sheets	CLIN 1, CLIN 2	HPE provides standard warranty carepacks for 12 months or 36 months warranty. Please clarify what warranty duration to offer – 12 months or 36 months.	12 months	Yes	<b>AMD3</b>
CR#14	Book I, Annex A Bidding Sheets	CLIN 1.3	Standard chassis of HPE ProLiant DL380 Gen10 24SFF is equipped with HPE 1Gb Ethernet 4-Port 331i Adapter. Please clarify if you need another one additional HPE 1Gb Ethernet 4-Port 331i Adapter to be configured in the server.	Each Server B configuration should have 8x 1Gb Ethernet ports and a minimum of 2x 10 Gbe Ethernet ports	No	<b>AMD3</b>
CR#15	Book I, Annex A Bidding Sheets	CLIN 1.3	Obsolete. Is it acceptable to offer HPE Ethernet 10Gb 2-port FLR-SFP+ BCM57414 Adapter	Yes	Yes	<b>AMD3</b>



CR#16	Book I, Annex A Bidding Sheets	CLIN 1.3	HPE provides standard options for licensing of the iLO – 12 months or 36 months. Please clarify what licensing duration to offer HPE iLO Advanced 1-server License with 1yr Support on iLO Licensed Features or HPE iLO Advanced 1-server License with 3yr Support on iLO Licensed Features	12 months	Yes	<b>AMD3</b>
CR#17	Book I, Annex A Bidding Sheets	CLIN 1, CLIN 2	HPE provides standard warranty carepacks for 12 months or 36 months warranty. Please clarify what warranty duration to offer – 12 months or 36 months. Please confirm that NATO do not return defective hard drives and the warranty service shall include DMR Service.	12 months	Yes	<b>AMD3</b>
CR#18	Book I, Annex A Bidding Sheets	CLIN 1.4	HPE provides standard warranty carepacks for 12 months or 36 months warranty. Please clarify what warranty duration to offer – 12 months or 36 months.	12 months	Yes	<b>AMD3</b>
CR#19	Book I, Annex A Bidding Sheets	CLIN 2.0	HPE Support renewal HPE Foundation Care NBD SVC for HPE StoreOnce 5100 ( 18 months) Could you please provide a serial number of the equipment. HPE Provide standard options for 12 or 36 months.	12 months, See CR#6	Yes	<b>AMD3</b>

			Could you please clarify which option to offer?			
CR#20	Book I, Annex A Bidding Sheets	CLIN 2.0	HPE Support renewal HPE Foundation Care NBD SVC for HP 3PAR StoreServ 8200 2N (18 months), Could you please provide a serial number of the equipment. HPE Provide standard options for 12 or 36 months. Could you please clarify which option to offer?	12 months, See CR#6	Yes	<b>AMD3</b>
CR#21	Book I, Annex A Bidding Sheets	CLIN 2.0	HPE Support renewal HPE Foundation Care NBD SVC for HP 3PAR StoreServ 8200 2N (18 months), Could you please provide a serial number of the equipment. HPE Provide standard options for 12 or 36 months. Could you please clarify which option to offer?	12 months, See CR#6	Yes	<b>AMD3</b>
CR#22	Book I, Annex A Bidding Sheets	CLIN 2.0	HPE Support renewal HPE Foundation Care NBD SVC for HP 3PAR StoreServ 8450 4N (18 months), Could you please provide a serial number of the equipment. HPE Provide standard options for 12 or 36 months. Could you please clarify which option to offer?	12 months, See CR#6	Yes	<b>AMD3</b>

CR#23	Book I, Annex A Bidding Sheets	CLIN 2.0	HPE Support renewal HPE Foundation Care NBD SVC for HP 3PAR StoreServ 8450 4N (18 months), Could you please provide a serial number of the equipment. HPE Provide standard options for 12 or 36 months. Could you please clarify which option to offer?	12 months, See CR#6	Yes	<b>AMD3</b>
CR#24	Book I, Annex A Bidding Sheets	CLIN 2.0	HPE Support renewal HPE Foundation Care NBD SVC for HPE SN6000B 16Gb 48/48 Pwr Pk+ FC Swch (18 months), Could you please provide a serial number of the equipment. HPE Provide standard options for 12 or 36 months. Could you please clarify which option to offer?	12 months, See CR#6	Yes	<b>AMD3</b>
CR#25	Book I, Annex A Bidding Sheets	CLIN 2.0	Please specify for which devices (product number) are the following requested spare parts meant for: 1. HPE 3PAR 8000 3.84TB+SW SFF SSD 2. HPE 800GB SAS 12G Mixed Use SFF (2.5in) SC 3. HPE 800W Flex Slot Platinum	<ol style="list-style-type: none"> <li>1. See CR#5 AMD2</li> <li>2. For Server B model</li> <li>3. For Server B model</li> <li>4. For Server B model</li> <li>5. For Server B model</li> </ol>	No	<b>AMD3</b>

			<p>Hot Plug Low Halogen Power Supply Kit</p> <p>4. HPE 32GB microSD Flash Memory Card</p> <p>5. HPE 32GB (1x32GB) Dual Rank x4 DDR4-2400 CAS-17-17-17 Registered Memory Kit</p>			
CR#26	Book I, Annex A Bidding Sheets	CLIN 2.0	<p>About Servers A: You have requested HPE ProLiant BL460c Gen10 server. By this time HPE blade servers are End of Life and it is impossible to order these products other than refurbished devices and stock for these can not be predicted. Since this is a very unreliable option, we thus recommend that You modify the request. We recommend Apollo r2200 chassis with four XL170r 1U server nodes to achieve a very similar result.</p>	See CR#1, however offered quantity of Server B model should be 3x	No	<b>AMD3</b>
CR#27	Book I, Annex A Bidding Sheets	CLIN 2.0	<p>About Servers B: You have requested one HPE Smart Array P408i-a, which is a controller with eight internal lanes, for a server with 24 hard drives. Please confirm that this request is intentional and RAID controller is not needed for other 16 drives.</p>	Correct	No	<b>AMD3</b>

CR#28	Book I, Annex A Bidding Sheets	CLIN 2.0	About Servers B: You have requested one 800W power supply per server. For this server we would recommend redundancy and two power supplies per server.	Each server B configuration should have dual PDU's of 800W	No	<b>AMD3</b>
CR#29	Book I, Annex A Bidding Sheets	CLIN 2.0	<p>To deliver a bid for support renewals we require full configuration for the devices for which the renewals are requested for, including product numbers and serial numbers. This concerns following:</p> <p>2.1.1 HPE Support renewal HPE Foundation Care NBD SVC for HPE StoreOnce 5100 ( 18 months)</p> <p>2.1.2 HPE Support renewal HPE Foundation Care NBD SVC for HP 3PAR StoreServ 8200 2N (18 months)</p> <p>2.1.3 HPE Support renewal HPE Foundation Care NBD SVC for HP 3PAR StoreServ 8200 2N (18 months)</p> <p>2.1.4 HPE Support renewal HPE Foundation Care NBD SVC for HP 3PAR StoreServ 8450 4N (18 months)</p> <p>2.1.5 HPE Support renewal HPE Foundation Care NBD SVC for HP 3PAR StoreServ 8450 4N (18 months)</p> <p>2.1.6 HPE Support renewal HPE Foundation Care NBD SVC for HPE SN6000B 16Gb 48/48 Pwr Pk+ FC Swch (18 months)</p>	See CR#6	No	<b>AMD3</b>

CR#30	Book I, Annex A Bidding Sheets	CLIN 2.0	IN CR#1 You said that we could offer Server B instead of Server A ( which is EOS ). This Server should include CLID 5.2.1.4 to 18 These CLIN does not exist I presume it should be 5.2.4.x.	Correct	No	<b>AMD3</b>
CR#31	Book I, Annex A Bidding Sheets	CLIN 2.0	Clarification to CR#1 - Server A has 20 core Xeon Gold CPU and 64 GB ram and Server B has Xeon Silver 12 core 32 GB ram. Should the replacement server B be in the same cpu/ram configuration as server A ?	No	No	<b>AMD3</b>
CR#32	Book I, Annex A Bidding Sheets	CLIN 2.0	The delivery time for 5.2.2.3 Dell Ultrasharp 32 inch monitor (Dell model U3219Q) is more than 90 days. Is this period acceptable?	Yes	No	<b>AMD3</b>
CR#33	ALL		Clarification 19 to 24 change the required period of support from 18 months to 12 months because suppliers have indicated it is not possible. We are however able to provide 18 months of support and in fact had already finalised the proposal before the last clarifications were provided. Therefore please indicate which route you wish to go, as previously provided information to the agency may not have been correct.	<p>Due to the fairness and best practices please submit the bid as requested in Amendment No.3 with warranty of 12 months.</p> <p>Your company is welcome to send to us an option warranty for 18 months but price evaluation will be based on the twelve month (12 month) warranty period .</p>	No	<b>AMD4</b>

CR#34	ALL		<p>You demand that the structure of the Bidding Sheets shall not be changed nor should any quantity or item description in the Bidding Sheets. As you have made large scale changes to the hardware requirements but we are not allowed to change the bidding sheet, we expect to receive an accurate bidding sheet template.</p>	<p>You are allowed to change bidding sheets Book I Annex A bidding Sheets (excel file) reflect the changes listed in these clarification request responses but the other than that the format of the biding sheets should not be substantially changed.</p>	No	<b>AMD4</b>