

ANNEX E – Clarification Request Forms

RFQ-CO-115182 –DAVS
13 July 2020

PRICE					
Serial Nr	RFQ Book	RFQ Section Ref.	QUESTION	ANSWER	Status
P.1	SSS sheet	Several Tabs	<p>Profit calculation is a yellow cell (example T2 in Tab labour) but this doesn't allow to have -as usual- individual product/service margin. Also, to increase clarity for NCIA purchase, we propose to put 0 in this cell and to fill in the specific NATO purchase price per items. Could you confirm this interpretation?</p> <p>In case of individual product / service margin, please add extra yellow profit cell (e.g. cell U2, V2 etc.) and link it back with the relevant formulas in the profit column.</p> <p>So, we understand that we may put 0 % in the T2 (or do you prefer an arbitred amount without real data's?)</p>	<p>Please provide the profit % that is applied on each items by adding as many profit cells as needed (T2, U2, V2..). In the columns J,K and L, (unit cost), provide the price of the individual product/services and in column O (profit), link the calculation with the profit cell you added. The fully burdened cost in column P represents the unit cost plus profit margin. If profit is included in the specific NATO purchase price as per your question, please break it down so that it is possible to see what profit margin is applied. If no profit margin is applied, put 0%.</p>	Closed
P.2	SSS sheet	Rate	<p>If we don't use a separate rate, because included in our budgets, we propose not to fill in your tab 'RATE' Could you confirm?</p>	<p>The total sum on each tab (labour, material, travel or ODC) should equal the grand total cost and include any profit; as well as, all indirect rates (G&A/Overhead/etc.). These indirect cost rates must be included in the total firm fixed price on the appropriate detailed tab but are not required to be broken out separately in the calculations at the bidding stage. If those rates are included in your budget, please provide the percentage in the Rates tab.</p>	Closed

Book I- Bidding Instructions
RFQ-CO-115182 -DAVS

<p>P.3</p>	<p>SSS</p>	<p>CLIN 3 - Integrated Logistics Support (point 3.4)</p>	<p>Your states on deliverable form (Electronic & Material). What do you mean by Material ?”</p>	<p>Material describes all physical deliverables to be provided until the relevant milestone. All costs related to Packing, Handling, Storage and Transportation (incl. physical Material delivery) shall be costed under this CLIN. For clarity, Material will be replaced with the wording of Physical Delivery.</p>	<p>Closed Amendment 5</p>
-------------------	------------	--	---	--	-------------------------------