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NCIA/ACQ/2020/6825
19 June 2020

To: All Nominated Prospective Bidders

From: The General Manager, NATO Communications and Information Agency (NCI Agency)

Subject: Request For Quotation (RFQ) No. RFQ-CO-115177-SEMARCIS, Amendment No. 3, Answers to Clarification Request
Provision for eight (8) deployable Secure Maritime CIS (SEMARCIS) kits

References:

- A. AC/4-DS(2020)0004(INV)
- B. Project Serial: 017/OCM03145
- C. NCIA/ACQ/2020/6752 RFQ-CO-115177-SEMARCIS, dated 29 May 2020
- D. NCIA/ACQ/2020/6786 Amendment 1, Clarification Request dated 10 June 2020
- E. NCIA/ACQ/2020/6810 Amendment 2, Clarification Request dated 17 June 2020

Dear Prospective Bidder:

1. At Reference C your firm was invited, in conformance with the terms of your active Basic Ordering Agreement (BOA) with the NCI Agency to participate in a BOA competition for the SEMARCIS provision.
2. The purpose of this Amendment 3 to the RFQ is to publish the answers to the Clarification Request (CR) received to date for the subject RFQ. The answers provided does not require a revision to the RFQ. The Purchaser provided their response to the CR attached as Annex A to this letter.
3. The RFQ Bid Closing Date has not changed. The closing time for submission of bids in response to this RFQ remains at 13:00 Hours (Brussels Time) on 29 June 2020.
4. The reference for the Request For Quotation is RFQ-CO-115177-SEMARCIS, and all correspondence concerning this RFQ should reference this number.
5. The NCIA Agency sole point of contact (POC) for all information concerning this RFQ is Ms. Eva Benson, Contracting Officer, who may be reached at: eva.benson@ncia.nato.int.



FOR THE DIRECTOR OF ACQUISITION:

A handwritten signature in black ink that reads 'Eva Benson'.

Eva Benson
Contracting Officer

Attachment:

(A) Purchaser answers to the Clarification Request

Distribution List for RFQ-CO-115177-SEMARCIS

All Nominated Prospective Bidders

1 Each

NATO Delegations (Attn: Investment Committee Adviser):

Albania	1
Belgium	1
Bulgaria	1
Canada	1
Croatia	1
Czech Republic	1
Denmark	1
Estonia	1
France	1
Germany	1
Greece	1
Hungary	1
Iceland	1
Italy	1
Latvia	1
Lithuania	1
Luxembourg	1
Montenegro	1
The Netherlands	1
Norway	1
Poland	1
Portugal	1
Romania	1
Slovakia	1
Slovenia	1
Spain	1
Turkey	1

United Kingdom	1
United States	1
<u>Belgian Ministry of Economic Affairs</u>	1

Embassies in Brussels (Attn: Commercial Attaché):

Belgium	1
Bulgaria	1
Canada	1
Czech Republic	1
Denmark	1
Estonia	1
Germany	1
Greece	1
Hungary	1
Iceland	1
Italy	1
Latvia	1
Lithuania	1
Luxembourg	1
Montenegro	1
The Netherlands	1
Norway	1
Poland	1
Portugal	1
Romania	1
Slovakia	1
Slovenia	1
Spain	1
Turkey	1
United Kingdom	1
United States	1

NCI Agency - NATEXs

All NATEXs	1 Each
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18/06/2020

TECHNICAL					
Serial Nr	RFQ Book	RFQ Section Ref.	QUESTION	ANSWER	STATUS
T.1	Book II	SRS	<p>One of the requirements is PSTN network support. There is not a lot of service providers anymore, that supports PSTN native networks.</p> <p>Can we offer equipment that supports IP and VoIP based networks, especially because one the requirements is file transfer?</p> <p>On PSTN network you are limited with bandwidth, which will cause problems in transfer of bigger data files.</p>	<p>The question is not entirely clear to the Purchaser, but the Bidder seems to refer to the "PSTN Network Support" using such a network as a bearer for IP traffic. There is no such requirement in the SoW/SRS.</p> <p>Per SRS A.2.2, the requirement is that the Contractor provides satellite terminals capable of using the PSTN access that the Inmarsat services natively provide, this with the purpose of making phone calls. Other data (incl file transfer) should go over the Inmarsat IP based service. In addition, per SRS A.2.6.1 the Contractor shall provide suitable handsets for using that PSTN access over Inmarsat services.</p> <p>Background:</p> <p>A.2.2 PSTN access for ships A.2.2.1 The SEMARCIS units for the ships shall provide PSTN access through the PFS Commercial Satcom Services (please refer to 3.3.3 for the PFS), accessed through the SEMARCIS satellite terminal (please refer to A.2.1.2.1).</p> <p>3.3.3 Purchaser Furnished Services (PFS) 3.3.3.1 The PFS comprise: Subscriptions to Inmarsat Satcom Services (BGAN, FBB) for PSTN access and IP network services</p>	Closed Amendment 3