



Acquisition

Email: Eva.Benson@ncia.nato.int

NCIA/ACQ/2022/ 07188
30 September 2022

To : Distribution List
Subject : Invitation For Bid (IFB) No. IFB-CO-115760-e-FIT
Reference(s) : A. AC/337-D(2016)0014 dated 16 March 2016
: B. BC-D(2018)0004-FINAL dated 29 January 2018
: C. NCIA/ACQ/2022/07011 Notification of Intent dated 19 July 2022

Dear Madam/Sir:

1. Your firm is hereby invited to participate in an Invitation for Bid procedure for the provision of COTS IT Hardware Equipment and Associated Support (IT), duly name e-FIT.
2. The scope of this Invitation for Bid (IFB) encompasses two separate main equipment lists for e-FIT COTS Standard End-User Equipment and (LAN) Network Equipment (named "Schedules" throughout this IFB). Both Schedules are subject to separate evaluations and can lead to up to two separate awards. If a single bidder is evaluated to be the lowest priced technically compliant bidder for multiple Schedules, these Schedules will be combined within a single contract.
3. The award will be based on the bid evaluated as the lowest priced technically compliant in accordance with the selection criteria set forth in Book I Bidding Instructions.
4. This IFB consists of the Bidding Instructions (Book I) and the Prospective Contract (Book II). The Prospective Statement of Work (SOW) sets forth detailed specifications governing the performance requirements of the contract. The scope of the two Schedules are provided in the Annex to the SOW.
5. The closing time for the electronic submission of bids in response to this Invitation For Bid is **Friday, 4 November 2022 13:00 Hours Central European Time (CET)**.
6. This Invitation For Bid consists of the following documents:
 - a) Book I – Bidding Instructions. Book I provides the general bidding information and includes the following annexes:
 - i. Annex A-1: Bidding Sheets;
 - ii. Annex A-2: Instructions For The Preparation Of Bidding Sheets;
 - iii. Annex B: Administrative Certificates;

NATO Communications and Information Agency
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1110 Brussels
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- iv. Annex C: Cross Reference/Compliance Table;
 - v. Annex D: Clarification Requests Forms;
- b) Book II – Prospective Contract. Book II contains the following sections:
- vi. The NCI Agency Purchase Order Signature Page;
 - vii. Schedule of Supplies and Services (SSS) – This Section will be derived from the bidding sheets submitted by the winning Offeror (Schedule A and/or Schedule B);
 - viii. Contract Special Provisions;
 - ix. Contract General Provisions;
 - x. The Statement of Work. This sets forth the detailed specifications governing the performance requirements of the contract.
7. The overall security classification of this IFB is "NATO UNCLASSIFIED". This Invitation For Bid remains the property of the NCI Agency and shall be protected in accordance with the applicable national security regulations.
8. You are requested to complete and return the enclosed Acknowledgement Of Receipt within 5 days of receipt of this IFB, informing NCI Agency of your intention to quote/not quote. Your firm is not bound by its initial decision and if you decide to reverse your stated intention at a later date, you are requested to advise the POC listed below via email.
9. Prospective Bidders are advised that the NCI Agency reserves the right to cancel, withdraw, or suspend this IFB at any time in its entirety and bears no liability for quotation preparation costs incurred by firms or any other collateral costs if IFB cancellation, withdrawal, or suspension occurs.
10. The reference for the Invitation For Bid is: IFB-CO-115760-e-FIT, and all correspondence concerning this IFB should reference this number.
11. Your Point of Contact (POC) for all information concerning this IFB is Ms. Eva Benson, Senior Contracting Officer, who may be reached at:

IFBCO115760eFIT@ncia.nato.int

FOR THE CHIEF OF ACQUISITION:

A handwritten signature in black ink that reads "Eva Benson".

Eva Benson
Senior Contracting Officer



Enclosures :

IFB-CO-115760-e-FIT Bidders List

IFB-CO-115760-e-FIT Book I Bidding Instructions

IFB-CO-115760-e-FIT Book II Prospective Contract

IFB-CO-115760-e-FIT Acknowledgement of Receipt of Invitation For Bid



Distribution List

IFB-CO-115760-e-FIT

- Prospective Bidders (Sent Separately in electronic version)
- **NATO Delegations (Attn: Infrastructure Adviser)**
 - Albania
 - Belgium
 - Bulgaria
 - Canada
 - Croatia
 - Czech Republic
 - Denmark
 - Estonia
 - France
 - Germany
 - Greece
 - Hungary
 - Iceland
 - Italy
 - Latvia
 - Lithuania
 - Luxembourg
 - Montenegro
 - The Netherlands
 - North Macedonia
 - Norway
 - Poland
 - Portugal
 - Republic of Türkiye
 - Romania
 - Slovakia
 - Slovenia
 - Spain
 - United Kingdom
 - United States



Embassies in Brussels (Attn: Commercial Attaché):

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Lithuania
Luxembourg
Montenegro
The Netherlands
Norway
Poland
Portugal
Romania
Republic of Türkiye
Slovakia
Slovenia
Spain
United Kingdom
United States

NATO HQ

NATO Office of Resources
Management and Implementation Branch
Attn: Deputy Branch Chief

Budget Committee Secretariat

NCI Agency – Internal Distribution

All NATEXs

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IFB-CO-115760-e-FIT

BIDDERS LIST

COUNTRY	VENDOR
BELGIUM	ATOS BREVCO SERVICES BT GLOBAL SERVICES BELGIUM CISCO SYSTEMS BELGIUM DEUTSCHE TELEKOM GLOBAL BUSINESS SOLUTIONS BELGIUM FORTINET HEWLETT PACKARD BELGIUM MICROSOFT PROXIMUS PROXIMUS SpearIT NV
BULGARIA	KONTRAX AD. LIREX BG LTD TELELINK BUSINESS SERVICES EAD.
CANADA	AEROSTREAM CONSULTING INC. COMPUTACENTER TERAMACH
CROATIA	KING ICT d.o.o.
CZECH REPUBLIC	AUTOCONT a.s. DATERA s.r.o.
GERMANY	ARKTIS IT SOLUTIONS GMBH BECHTLE GMBH & CO. KG
ITALY	NA.EL.S.r.l. SIRTI S.p.A. TELS Y S.p.A.
LITHUANIA	NOVIAN TECHNOLOGIES
THE NETHERLANDS	HET IT BV UNI BUSINESS CENTRE BV
NORTH MACEDONIA	



INFOSOFT SYSTEMS DOO SKOPJE

NORWAY

AIRBUS DEFENCE AND SPACE AS

SLOVAKIA

ALITER TECHNOLOGIES, A.S.

UNITED KINGDOM

TRICIS LTD

UNITED STATES

CDW GOVERNMENT LLC
GLOBECOMM SYSTEMS, INC.
GOVSMART, INC.
ONE DIVERSIFIED, LLC
ULTISAT, INC