



ΕΛΛΗΝΙΚΗ ΔΗΜΟΚΡΑΤΙΑ  
Μόνιμη Αντιπροσωπεία της Ελλάδος  
στο ΝΑΤΟ

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Βρυξέλλες, 25 Μαρτίου 2022  
Α.Π.: 1637

ΠΡΟΣ: ΥΠΟΥΡΓΕΙΟ ΕΘΝΙΚΗΣ ΑΜΥΝΑΣ  
- ΓΔΑΕΕ/ΔΑΕΤΕ (μ.η.)

ΚΟΙΝ.: ΥΠΟΥΡΓΕΙΟ ΕΞΩΤΕΡΙΚΩΝ ΓΕΕΘΑ  
- κ. Δ' Γενικό Διευθυντή - Γ2 Διεύθυνση  
- Δ2 Διεύθυνση  
ΥΠΟΥΡΓΕΙΟ ΑΝΑΠΤΥΞΗΣ  
- Γενική Γραμματεία Εμπορίου (μ.η.)  
- Γενική Γραμματεία Βιομηχανίας/  
Διεύθυνση Διεθνών Βιομηχανικών  
Σχέσεων (μ.η.)  
ΤΕΧΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΛΛΑΔΟΣ  
- Διεύθυνση Επαγγελματικής  
Δραστηριότητας (μ.η.)

ΘΕΜΑ: Ειδοποίηση Εκδήλωσης Ενδιαφέροντος NOI-IFB-CO-115657-NBIIIC σε Διαγωνιστική Διαδικασία: "Provision of NATO Biometrics Identity Intelligence Capability for KFOR".

Διαβιβάζεται, συνημμένως, σχετική ειδοποίηση εκδήλωσης ενδιαφέροντος (Notification of Intend/NOI), σε εν θέματι διαγωνιστική διαδικασία Basic Ordering Agreement Plus (BOA+), εκ μέρους ΝCΙΑ ως φιλοξενούντος έθνους.

Καταληκτική ημερομηνία εκδήλωσης ενδιαφέροντος και υποβολής δήλωσης επιλεξιμότητας (Declaration of Eligibility/DoE) στην ΝCΙΑ, για ενδιαφερόμενους εκτός ΒΟΑ, ορίζεται η **27<sup>η</sup> Απριλίου τ.έ.**

Ενδιαφερόμενες εταιρίες δύνανται αναζητήσουν πληροφορίες μέσω καθορισμένου σημείου επαφής (Point of Contact/POC, βλ. παρ. 17 ειδοποίησης).

Παρακαλούμε για τις ενέργειές σας.

Λ Α Μ Π Ρ Ι Δ Η Σ

Συν. σελ.: 7

ΑΚΡΙΒΕΣ ΑΝΤΙΓΡΑΦΟ  
Η υπάλληλος της Μ.Α. ΝΑΤΟ  
Αικατερίνη Νικάκη  
Τμηματάρχης Α' ΕΠ & ΠΛ

**Notification Of Intent to Invite Bids**

**Provision of NATO Biometrics Identity Intelligence Capability for KFOR**

**IFB-CO-115657-NBIC**

Estimated Value: EUR 750,000.00

This NOI concerns the provision of NATO Biometrics Identity Intelligence Capability for KFOR. The scope of work is to procure, deploy, install the fix and portable biometric equipment and provide Biometrics enrolment equipment maintenance and update. The scope of work also includes provision of the training on the use of the procured equipment.

The Agency anticipates issuing the formal Invitation For Bid (IFB) in Q3 2022 with an anticipated Contract Award by Q4 2022.

It is planned to issue the IFB in accordance with the Basic Ordering Agreement (BOA) Plus procedures, thus allowing for a bid closing date approximately four weeks after issuance of the IFB.

**NCI Agency Point of Contact**

Ms. Emira Kapetanovic

E-mail: [Emira.Kapetanovic@ncia.nato.int](mailto:Emira.Kapetanovic@ncia.nato.int)

To: Distribution List

Subject: Notification of Intent to Invite Bids  
Provision of NATO Biometrics Identity Intelligence Capability for KFOR  
**IFB-CO-115657- NBIIC**

References: A. AC/4-D/2261 (1996 Edition)  
B. AC/4-D(2019)0004(INV), dated 4 July 2019  
C. C-M(2002)49 – NATO Security Policy

1. The NATO Communication and Information Agency (NCI Agency), acting as the Host Nation, hereby gives notice of its intent to issue an Invitation for Bid (IFB) for the provision of NATO Biometrics Identity Intelligence Capability for KFOR. Release of this IFB is subject to prior authorization from the NATO Investment Committee, currently envisaged for Q3 2022.
2. Attached to this letter at Annex A is a summary of the requirements. These requirements are being refined and will be included in further detail as part of the Invitation for Bid.
3. The reference for the Invitation for Bid will be **IFB-CO-115657-NBIIC**, and all correspondence concerning this IFB should reference this number.
4. For the purpose of planning, the estimated cost for the services and deliverables included within the scope of the intended contract is approximately EUR 750,000.00.
5. The successful bid pursuant to the IFB will be that bid which is the lowest price and technically compliant in accordance with the evaluation criteria prescribed in the IFB.
6. It is planned to award a single contract for the entire scope of work. No partial bidding will be accepted. The envisaged contract vehicle is Firm Fixed Price (FFP) with award to one Contractor.
7. The NCI Agency will use the Basic Ordering Agreement (BOA) Plus bidding procedures. Attached to this letter at Annex B is a list of potential bidders that may be able to provide the equipment and services required for this project. This list was compiled from the companies that have an active BOA with the Agency.
8. The BOA Plus procedures allow National Responsible Authorities to nominate eligible bidders in addition to the companies identified at Annex B. Any such nominations for companies that do not have an active BOA should come from the National Authorities via their Delegation/Mission to NATO, who will provide the requisite Declaration of Eligibility (DoE). Upon receipt of the DoE, the NCI Agency Contracting Officer will add the company to the Bidders List.
9. National Responsible Authorities are kindly requested to provide a list to the NCI Agency with Declarations of Eligibility, not later than **27 April 2022**, of qualified and certified companies which may be interested in receiving an Invitation for Bid for this project. The Declarations of Eligibility should include the following information for each of the nominated company:
  1. Company Name
  2. Company Address
  3. Point of Contact (POC)
  4. POC Telephone number
  5. POC E-mail address

10. This information is critical to enable prompt and accurate communication with prospective bidders and should be sent to the following address:

NATO Communications and Information Agency  
NATO HQ Boulevard Leopold III  
B-1110 Brussels, Belgium  
Attention: Emira Kapetanovic – Principal Contracting Assistant  
E-mail: [Emira.Kapetanovic@ncia.nato.int](mailto:Emira.Kapetanovic@ncia.nato.int)
11. Please note that requests for participation in this competition received directly from individual companies cannot be considered, unless they hold a valid BOA with the NCI Agency.
12. The formal IFB is planned to be issued in Q3 2022, and Contract Award is planned for no later than 4Q 2022. The Purchaser reserves the right to amend these dates at their discretion.
13. Bidders will be required to declare a bid validity of six (6) months from closing date for receipt of bids. If the selection and award procedure exceed the bid closing date by more than six (6) months, companies may be requested to voluntarily extend the validity of their bids. Bidders may decline to do so, withdraw their bid and excuse themselves from the bidding process without penalty.
14. The National Authorities are advised that the IFB package is expected to be NATO RESTRICTED.
15. The successful bidder may be required to handle and store classified information up to the level of "NATO SECRET". In addition, execution of the proposed contract may require unescorted access and work of contractor personnel at NATO Class II security areas, and in accordance with C-M(2002)49, NATO Security Policy, personnel of the winning bidder will be required to hold individual security clearances of "NATO SECRET". Only companies maintaining such cleared facilities and the appropriate personnel clearances will be able to perform the resulting contract.
16. Please note that it is anticipated that the IFB will contain provisions requiring bidders to clearly demonstrate in their bid their technical capability and years of relevant experience in the field of biometric equipment, installation services and training delivery to ensure bids are received from qualified companies.
17. The NCI Agency point of contact for all information concerning this IFB is Emira Kapetanovic, Principal Contracting Assistant, at [Emira.Kapetanovic@ncia.nato.int](mailto:Emira.Kapetanovic@ncia.nato.int).
18. Your assistance in this procurement is greatly appreciated.

For the Chief of Acquisition:

Emira Kapetanovic  
Principal Contracting Assistant

**Attachment(s):**

Annex A – Summary of the Requirements  
Annex B – Initial List of Bidders

**IFB-CO-115657- NBIIC**

**Distribution List**

• **NATO Delegations (Attn: Infrastructure Adviser):**

Albania  
Belgium  
Bulgaria  
Canada  
Croatia  
Czech Republic  
Denmark  
Estonia  
France  
Germany  
Greece  
Hungary  
Iceland  
Italy  
Latvia  
Lithuania  
Luxembourg  
Montenegro  
The Netherlands  
North Macedonia  
Norway  
Poland  
Portugal  
Romania  
Slovakia  
Slovenia  
Spain  
Turkey  
United Kingdom  
United States

• **NATO HQ**

NATO Office of Resources, Management and Implementation Branch – Attn:  
Deputy Branch Chief  
Director, NATO HQ C3 Staff, Attn: Executive Coordinator  
SACTREPEUR, Attn: Infrastructure Assistant  
SHAPE, Attn: J3 & J2

• **Strategic Commands**

HQ SACT Attn: R&D Contracting Office  
ACO Liaison Office

Information:

HQ SACT



Attn: NSIP Branch  
7857 Blandy Road, Suite 100  
Norfolk Virginia 23551-2490

ACO Representative to the Investment Committee  
Joint Capability Planning (JCAP)  
Resources Directorate  
Building 101  
7010 SHAPE

- **All NATEXs**
- **NCI Agency – Internal**

## **Annex A – Summary of the Requirements**

### **IFB-CO-115657- NBIIC**

#### **Provision of NATO Biometrics Identity Intelligence Capability for KFOR**

##### **1. Introduction**

This project will provide KFOR J2X Vetting Cell with Biometrics Enrolment Equipment to ensure Biometrics Identity Intelligence (I2) capability at Kosovo Force (KFOR) Area Of Operations (AOO). The intended capability consists of office and mobile biometrics enrolment devices.

##### **2. Background**

KFOR HO J2X Vetting Cell is the principal authority for performing the vetting and screening of the local employees (LEP), Temporary Workers and Visitors to KFOR installations. As part of the overall Counter Intelligence (CI) effort, J2X Vetting Cell conducts routine and non-routine CI functions as well as LEP biometrics enrolment and Identity Verification in support of Force Protection (FP).

##### **3. Scope**

The project shall deliver biometrics enrolment devices at six (6) locations in KFOR, back-up equipment and annual updates and maintenance for all components. The supplies and services included under the scope of this project are:

- Acquisition of six (6) office biometrics enrolment equipment;
- Acquisition of eight (8) portable biometrics enrolment equipment (six as backup and two for mobile check points enrolment) – with the minimum modalities: face, fingerprint and iris;
- Latent fingerprint scanner;
- The equipment shall be compliant with NATO STANAG 4715, Ed. 2 and United States of America (USA) Department of Defence (DOD) Electronic Biometric Transmission Specification (EBTS) Standards;
- Installation and testing of the equipment at all deployment locations;
- Training at the deployment location;
- Spares;
- Warranty.

**Annex B – Initial List of Bidders**
**IFB-CO-115657- NBIIC**

<b>COUNTRY</b>	<b>VENDOR</b>
<b>BELGIUM</b>	ATOS
	Akacio - Louis & Associates s.a.r.l
	Brevco Services S.C.S.
	Computer Sciences Corporation
	Proximus NV
	Thales S.A.
	Van Roey Automation NV
<b>CANADA</b>	Norsat International Inc.
<b>CROATIA</b>	CROZ d.o.o. za informaticku djelatnost
<b>FRANCE</b>	Société Réseau Informaique et Gestion
<b>GERMANY</b>	FREQUENTIS Deutschland GmbH
	Telespazio Germany GmbH
<b>ITALY</b>	NA.EL. SRL
<b>NETHERLANDS</b>	UNI Business Centre BV
<b>NORWAY</b>	3D perception AS
	Atea Norge AS
	Umoe IKT
<b>POLAND</b>	Newind sp. z o.o.
	Zbar Phu Mariusz Popenda
<b>ROMANIA</b>	ATOS Convergence Creators SRL
	UTI Grup S.A.
<b>SLOVENIA</b>	Unistar LC d.o.o.
<b>SPAIN</b>	INETUM
	KRC ESPAÑOLA, S.A.
<b>TURKEY</b>	HAVELSAN Hava Elektronik San. Ve Tic A.S.
<b>UNITED KINGDOM</b>	Audax
	CDW Limited
	Softcat plc
	Spektrum Consulting Limited
	Storm Technologies Ltd
<b>UNITED STATES</b>	AUTOMATION INNOVATIONS LLC
	BAE Systems Information Solutions Inc.
	EMW, Inc.
	Honeywell Technology Solutions Inc.
	Mutual Telecom Services Inc.
	Parsons Engineering
	VECTOR IT SOLUTIONS INC
	Vykin Corporation