



NCIA/ACQ/2020/12990

23 December 2020

To: All Nominated Prospective Bidders

Subject: **INVITATION FOR BIDS**

**Provision of Information Exchange Gateway Between NATO Secret  
And Mission Secret (IEG-C)- IFB-CO-14314-IEG-C**

Reference:

- A. AC/4-D/2261 (1996 Edition)
- B. AC/4-D/2261-ADD2 (1996 Edition)
- C. AC/4-D(2008)0002-REV2 dated 5 July 2015, Best Value Evaluation Methodology
- D. AC/4(PP)D/27045-ADD1 dated 6 July 2015
- E. AC/4(PP)D/27045-ADD2 dated 28 August 2018
- F. AC/4-DS(2015)0018 dated 12 October 2015
- G. AC/4-DS(2018)0021 dated 12 November 2018
- H. NOI-IFB-CO-14314-IEG-C dated 17 December 2018
- I. NOI-IFB-CO-14314-IEG-C Amendment 1 dated 27 February 2020
- J. NOI-IFB-CO-14314-IEG-C Amendment 2 dated 18 June 2020
- K. NOI-IFB-CO-14314-IEG-C Amendment 3 dated 3 November 2020

Dear Madam/Sir,

1. Your company is hereby invited to participate in an International Competitive Bid under the Best Value procedures set forth in References A, B and C for the provision of an Information Exchange Gateway between NATO Secret And Mission Secret (IEG-C).
2. The full requirements of the project are described in the Prospective Contract (Book II), part of the Invitation for Bid (IFB) package.
3. The NCI Agency intends to place one contract to cover the entire scope of the project. No partial bidding will be allowed.



NATO Communications  
and Information Agency  
Agence OTAN d'information  
et de communication

Avenue du Bourget 140  
1140 Brussels, Belgium

[www.ncia.nato.int](http://www.ncia.nato.int)

4. Contract will be based on the proposal evaluated as the Best Values in accordance with the selection criteria set forth in the Bidding Instructions (Book I) which follow the procedures for International Competitive Bidding set forth in References A, B and C.
5. In order to optimize the IFB process, the NCI Agency is organizing a Bid Conference, which is currently scheduled to take place sometime in the latter part of January or early February 2021 via Skype voice. The purpose of this conference will be to present the project, and present the key members of the NATO project management team; as well as, to allow the prospective Bidders to clarify aspects of the IFB for which they may have questions at that time.
6. Further information on the Bid Conference will be communicated in mid- January 2021.
7. The reference for this IFB is IFB-CO-14314-IEG-C. All correspondence related to this IFB shall reference this number.
8. **THE CLOSING TIME FOR SUBMISSION OF BIDS IN RESPONSE TO THIS IFB IS 13:00 HOURS (BRUSSELS LOCAL TIME) ON MONDAY, MARCH 29, 2021.**
9. This IFB consists of the Bidding Instructions, including Administrative Certificates and Bidding Sheets (Book I) and the Prospective Contract (Book II). The Prospective Contract contains the Schedule of Supplies and Services (Part I), Contract Special Provisions (Part II), Contract General Provisions (Part III); as well as, the Statement of Work and Annexes (Part IV) detailing specifications governing the performance requirements of the Contract.
10. The overall security classification of this IFB is "NATO UNCLASSIFIED". This IFB remains the property of the NCI Agency and shall be protected in accordance with the applicable national security regulations.
11. The successful Bidder will be required to handle and store classified information up to the level of "NATO RESTRICTED". In addition, Contractors' personnel working on NATO sites will be required to hold "NATO SECRET" individual security clearances. Contractor will be required to handle and store classified material to the level of "NATO RESTRICTED" and the Contractor shall have the appropriate facility and personnel clearances of "NATO SECRET". Should a Contractor be unable to perform the Contract due to the fact that the facility clearance has not been provided by their respective national security agency, this lack of clearance cannot be the basis for a claim of adjustment or an extension of schedule, nor the lack of clearance be considered a mitigating circumstance in the case of an assessment of Liquidated Damages or a determination of Termination For Default by the Purchaser.
12. Bidders have the right to request IFB clarifications as outlined in section 2.6 of the Bidding Instructions (Book I). All requests for clarification will be dealt with strictly in accordance with the procedures at Reference A.
13. Recipients are requested to complete and return the enclosed "Acknowledgement of Receipt" at Attachment A within 14 days of receipt of this IFB, informing the NCI Agency of their intention to bid or not to bid. Companies are not bound by their

initial decision, and should a firm decide to reverse its stated intention at a later date, it is requested to advise the NCI Agency by separate letter.

14. Bidders are advised that the NCI Agency reserves the right to cancel this IFB at any time in its entirety and bears no liability for bid preparation costs incurred by firms or any other collateral costs if bid cancellation occurs.
15. The Contracting Officer responsible for this solicitation is Ms. Eva Benson, all correspondence regarding this IFB should solely be addressed to [eva.benson@ncia.nato.int](mailto:eva.benson@ncia.nato.int).

FOR THE DIRECTOR OF ACQUISITION:



Eva Benson  
Contracting Officer

**Attachment(s):**

- A. Acknowledgement of Receipt of IFB-CO-14314-IEG-C
- B. Distribution List of IFB-CO-14314-IEG-C
- C. Final Bidders List for IFB-CO-14314-IEG-C
- D. Book I – Bidding Instructions
- E. IFB-CO-14314-IEG-C Bidding Sheets (Annex A)
- F. IFB-CO-14314-IEG-C BRCM Table (Annex D)
- G. Book II – Prospective Contract

**ATTACHMENT A**

**ACKNOWLEDGEMENT OF RECEIPT OF INVITATION FOR BIDS  
IFB-CO-14314-IEG-C**

*Please complete, sign and return by email (scanned to pdf) within 14 days to  
eva.benson@ncia.nato.int*

We hereby advise that we have received Invitation For Bids IFB-CO-14314-IEG-C on  
....., together with all enclosures listed in its Table of Contents.

**PLEASE CHECK ONE**

- As of this date and without commitment on our part we **do intend** to submit a bid.
- We **do not intend** to submit a bid
- We are reviewing the requirements of the IFB and will notify you of our decision as soon as possible.

Signature: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

POC: \_\_\_\_\_

Tel.: \_\_\_\_\_

E-mail: \_\_\_\_\_

**Distribution List:**

<b><u>All Nominated Prospective Bidders</u></b>	1
<b><u>NATO Delegations (Attn: Infrastructure Adviser):</u></b>	1
<b><u>Embassies in Brussels (Attn: Commercial Attaché):</u></b>	
Albania	1
Bulgaria	1
Canada	1
Croatia	1
Czech Republic	1
Denmark	1
Estonia	1
France	1
Germany	1
Greece	1
Hungary	1
Iceland	1
Italy	1
Latvia	1
Lithuania	1
Luxembourg	1
The Netherlands	1
Norway	1
Poland	1
Portugal	1

Romania	1
Slovakia	1
Slovenia	1
Spain	1
Turkey	1
United Kingdom	1
United States (electronic copy to <a href="mailto:brussels.office.box@mail.doc.gov">brussels.office.box@mail.doc.gov</a> )	1
Belgian Ministry of Economic Affairs	1

**NCI Agency:**

ACQ Director of Acquisition (Ms Jennifer Upton)

ACQ Contract Award Board Administrator (Ms Carolien Biesemans)

ACQ Acting Chief of Contracts (Ms Rebecca Benson)

ACQ Principal Contracting Officer (Mr Alain Courtois)

CES - Chief (Mr Pierre Pradier)

CES- Deputy SL Chief (Cedric Salson)

CES - Project Manager (Mr Nikolaos Chalkias)

ILS (Ms Derya Adiyen)

Cost Analyst (Mr Michail Bozoudis and Mr Pieter Jansen)

Registry

## Final Bidders List for IFB-CO-14314-IEG-C

### BELGIUM

ATOS  
BREVCO Services  
BT Global Services Belgium  
Eurocity  
RHEA Systems  
SECURITAS

### CANADA

MDA Systems Ltd  
Terida Systems Ltd

### CROATIA

KING ICT d.o.o

### FRANCE

Airbus Defence and Space  
Bertin Technologies  
Global Technologies

### GERMANY

Airbus Defence and Space GmbH  
Atos Information Technology GmbH  
Bechtle GmbH & Co. KG  
CESTRON International GmbH  
CGI Deutschland Ltd. & Co. KG  
Hays AG  
INFODAS GmbH  
PwC Cyber Security

### GREECE

Cosmos Business Systems AEBE  
INTRACOM TELECOM SA  
Thales Hellas S.A

### ITALY

Almaviva S.p.A.  
Engineering Ingegneria Informatica S.p.A.  
Leonardo S.p.A.  
SIRTI SpA  
Telecom Italia S.p.A.  
TELSY ELECTRONICA E TELECOMUNICAZIONI S.p.A.  
Vitrociset S.p.A.

## LITHUANIA

UAB "ELSYS PRO"  
UAB NRD CS

## NETHERLANDS

NCIM Groep  
UNI Business Centre B.V.  
Respond B.V. (an Everbridge Company)

## NORWAY

Thales Norway AS

## POLAND

Enigma Systemy Ochrony Informacji Sp. z o.o.  
TELDAT Sp. z o.o. sp.k.

## SLOVAKIA

Aliter Technologies, a.s.

## SPAIN

IECISA - Informática el Corte Inglés, S.A.  
Núcleo de Comunicaciones y Control S.L.  
Everis  
GMV Aerospace and Defence S.A.U.  
Indra Sistemas S.A.  
Tecnobit S.L.

## TURKEY

Ankaref Inovasyon ve Teknoloji Anonim Şirketi  
  
Antensan Elektronik Sanayi İç ve Dış Ticaret A.Ş  
Aselsan Elektronik Sanayi ve Ticaret Anonim Şirketi  
Ayesaş Aydın Yazılım ve Elektronik Sanayi Anonim Şirketi  
E4E Elektronik Mühendislik Yazılım Tasarım Ltd. Şti.  
Esen Sistem Entegrasyon ve Mühendislik Hizmetleri Sanayi ve Ticaret Limited Şirketi  
  
Havelsan Hava Elektronik Sanayi ve Ticaret Anonim Şirketi  
  
KoçSistem Bilgi ve İletişim Hizmetleri A.Ş  
Milsoft Yazılım Teknolojileri Anonim Şirketi  
Onur Mühendislik AŞ  
Primeng Mühendislik Anonim Şirketi  
Savronik Elektronik Sanayi ve Ticaret Anonim Şirketi  
STM Savunma Teknolojileri Mühendislik Ve Ticaret Anonim Şirketi  
Tiga Bilgi Teknolojileri AŞ  
Tubitak Bilgem Türkiye Bilimsel Ve Teknolojik Araştırma Kurumu Başkanlığı

## UNITED KINGDOM

BAE Systems  
British Telecommunications plc  
Cadmium Services Limited  
Deep Secure  
EntServ UK Ltd (part of DXC Technology)  
Foreign and Commonwealth Office (FCO) Services  
Garrison  
General Dynamics United Kingdom Limited  
Leonardo MW LTD  
MASS Consultants Limited  
Nexor Limited  
Nssglobal Limited  
Rockwell Collins Aerospace

## UNITED STATES

EMW Inc.  
Forcepoint Federal LLC  
Information Assurance Specialists, Inc  
Leidos Inc.  
MCR Federal LLC  
Northrop Grumman International Trading  
Northrop Grumman Mission Systems  
NTT DATA Services Federal Government, LLC  
Science Applications International Corporation  
Sprint Federal Operations LCC